

RESEARCH PAPER

Evaluating the impact of stochastic interest rates and COVID-19 on financial performance under IFRS 17

Çiğdem Lazoğlu^{1,2}  and Uğur Karabey² 

¹Graduate School of Science and Engineering, Hacettepe University, Ankara 06800, Turkey and

²Department of Actuarial Sciences, Hacettepe University, Ankara 06800, Turkey

Corresponding author: Çiğdem Lazoğlu; Email: cigdemkoba1@hacettepe.edu.tr

(Received 9 July 2024; revised 18 October 2024; accepted 21 October 2024)

Abstract

The emergence of COVID-19 has resulted in a notable rise in mortality rates, consequently affecting various sectors, including the insurance industry. This paper analyzes the reflections of a sudden increase in mortality rates on the financial performance of a survival benefit scenario under the International Financial Reporting Standard 17. For this purpose, we thoroughly examined a single insurance scenario under four different states by modifying the interest and jump elements. We use Poisson-log bilinear Lee–Carter and Vasicek models for mortality and stochastic interest rate, respectively. Integrating the mortality model with a jump model that incorporates COVID-19 deaths we constructed a temporary mortality jump model. As a result, the temporary mortality jump model reflects the effects of the pandemic more realistically. We observe that even in this case mortality has a minor impact, whereas interest rates significantly still affect the financial position and performance of insurance companies.

Keywords: COVID-19; IFRS 17; Poisson log-bilinear Lee–Carter model; temporary mortality jump model; Vasicek model

JEL classification: G22; J11; M41; C53

1. Introduction

The financial performance of an insurance company depends on the difference between incomes and costs. With the insurance contract, the insurer undertakes to provide coverage to the insured in case certain events occur. At the beginning of the contract, the exact amount and timing of benefits are uncertain. The premium and benefit during this coverage period may occur at different time points in long-term intervals. For insurance, when premium and benefit consider as income and cost, it will be misleading as insurance products in the relevant period will not fully reflect profit and loss. Assessing how the premium is earned over time and the costs associated with that premium is complicated. To address this challenge, the

International Accounting Standards Board (IASB) introduced the novel International Financial Reporting Standard 17 (IFRS 17) Insurance Contracts standard in 2017, inspired by Solvency II. IFRS 17 establishes key principles governing the recognition and measurement of insurance contracts, ensuring a faithful representation of the financial performance of insurance companies. Implementing these principles will significantly impact insurance companies' financial positions, particularly regarding when profits and losses are recognized. Ultimately, the standard is expected to enhance the comparability of financial information among insurance companies, furnishing shareholders and investors with more accurate insights.

From an actuarial perspective, the investigation of IFRS 17 is still in its infancy, primarily due to the recent implementation of the standard. In their scientific studies, Chevallier et al. (2018) present a comprehensive framework designed to estimate the probability of actuarial reserve adequacy under IFRS 17, focusing on life insurance products. Their proposed model comprehensively addresses two key risks inherent in a life insurance portfolio: interest rate risk and biometric risk. Hirz and Fleischmann (2018) provide insights into the formulation of both the block building approach and the variable fee approach. Simultaneously, England et al. (2019) adopt a dual methodology, integrating analytical and simulation-based approaches to assess risk margins under Solvency II and risk adjustments under IFRS 17. This research parallels with reserve risk evaluations using analytical formula-based methods presented by Mack (1993) for the lifetime perspective and Merz and Wüthrich (2008) for the 1-year view under Solvency II.

Palmborg et al. (2021a) examine the financial position and performance of insurance companies within the framework of IFRS 17. Their contribution involves the development of algorithms, coupled with a mathematical interpretation, suggesting a risk-based methodology for valuing a portfolio of insurance contracts. Collectively, these studies establish a foundation for a more profound comprehension of the actuarial implications of IFRS 17, paving the way for subsequent research endeavors and practical implementations.

In recent years, there have been many actuarial studies regarding the unexpected jump in mortality. Kwon and Nguyen (2019) emphasize the importance of considering cause-of-death measurements in actuarial risk management and monitoring mortality improvement trends. Schnürch et al. (2022) examine the effect of jumps in death rates on actuarial valuations. Zhang et al. (2021) conclude that the life insurer's liability after COVID-19 is higher than before COVID-19 and that COVID 19 has a negative impact on the financial sustainability of the insurance.

In this article, in addition to examining the financial effects of an unexpected jump in mortality rates within the framework of IFRS 17, an evaluation of discounted cash flows over time, an crucial aspect of the standard, is also conducted. The mortality shock manifests in two forms: permanent and temporary. The decrease in the probability of death resulting from advances in technology and medical science is explained by the permanent mortality jump model. This phenomenon is by commonly employed mortality models such as Lee–Carter, Cairns–Blake–Dowd, etc. In contrast, the temporary jump model refers to an unexpected increase in mortality rates, typically triggered by events such as pandemics or natural disasters. It causes a temporary negative effect on mortality rates and stabilizes over time (Zhang et al., 2021). This phenomenon results in a logarithmic parallel shift in mortality rates. Using the Poisson-log bilinear Lee–Carter model, a permanent mortality jump model (general mortality structure) is estimated for both genders in the United States. Parameter assumptions and estimations are made for a temporary jump model that

would induce a parallel shift in this mortality structure, utilizing COVID-19 data. Starting in 2018, a 10-year simulation is conducted for both models. While no jump occurs in the permanent mortality jump model, it is assumed that jump occurs 2 years later, in 2020, in the temporary mortality jump model. A survival benefit portfolio is established based on these simulations, and the cash flows of the liability are analyzed using both undiscounted and discount rates estimated with the Vasicek model. By applying IFRS 17 principles, this paper examines the impact of mortality rate jumps and discounted values on the financial performance of the survival benefit portfolio that might help insurance companies develop risk management strategies against such events and improve their financial reporting processes.

The paper is structured as follows: section 2 thoroughly investigates cash flow liabilities, introducing fresh concepts within the context of IFRS 17. Section 3 discusses the Poisson-log bilinear Lee–Carter model, the transient mortality jump model, and the Vasicek model used to calculate the discount factor. Section 4 discusses the parameter estimation results using US mortality data and simulations are created. The two mortality jump models generated and valuations are evaluated and compared using the framework specified in IFRS 17. Section 5 summarizes the concluding remarks and general findings.

2. Liability cash flow

Let $L^{(t)}$ denote the value of the outstanding liability cash flow at time t . Consider the set of time periods $T_+ := \{t_0, t_0 + 1, \dots\}$ where contracts issued during the time $t \in T_+$ are in the interval $(t - 1, t]$. The outstanding liability cash flow comprises two parts: cash flows corresponding to claims incurred but not yet reported, denoted as $L_{IC}^{(t)}$, and remaining liabilities not yet incurred, expressed as $L_{RC}^{(t)}$. Equation (1) formalizes the outstanding liability cash flow (Palmborg et al., 2021a):

$$L^{(t)} = L_{RC}^{(t)} + L_{IC}^{(t)} \quad (1)$$

As shown in equation (2), $L_{RC}^{(t)}$ is the combination of $L_{SP}^{(t)}$ and $L_{FS}^{(t)}$. $L_{SP}^{(t)}$ denotes liabilities allocated to services provided between times t and $t + 1$, whereas $L_{FS}^{(t)}$ denotes the liabilities for future services allocated at time t (after $t + 1$) (Palmborg et al., 2021a):

$$L_{RC}^{(t)} = L_{SP}^{(t)} + L_{FS}^{(t)} \quad (2)$$

In calculating liability cash flows, it is imperative to consider the time value of money. From a modeling standpoint, the model's parameters for short-term interest rates, corresponding to the money market, should be selected to align with the model's discount rates. The discount rates for liability cash flows should mirror the time value of money and the liquidity characteristics of insurance contracts (International Accounting Standards Board, 2017a).

In adherence to IFRS 17, companies are obligated to compute the contractual service margin (CSM) and loss component (LC) each period to depict their financial performance.

2.1. IFRS 17: concepts and principles

2.1.1. Initial recognition: CSM and LC

Consider a group of contracts acknowledged during the reporting period t_0 . The CSM constitutes a tack of the asset or liability associated with the group of insurance

contracts, representing the unearned profit that the entity expecting recognizing in future service provisions. The CSM cannot take a negative value. Hence, if the insurance liability value exceeds any cash, liabilities from contracts on that date are considered as an LC incorporated into the liability value rather than contributing to the CSM (International Accounting Standards Board, 2017a).

Upon recognition of the group of contracts, either the contractual service margin $CSM^{(t_0)}$ or the loss component $LC^{(t_0)}$ will be determined. Let $P^{(t_0)}$ denote the premium amount at t_0 . The following equations define the (initial) recognition at t_0 (Palmborg et al., 2021a):

$$CSM^{(t_0)} = \left(P^{(t_0)} - L_{RC}^{(t_0)} \right)^+ \quad (3)$$

$$LC^{(t_0)} = \left(L_{RC}^{(t_0)} - P^{(t_0)} \right)^+ \quad (4)$$

It is crucial that the initial recognition does not incorporate the influence of discount rates and the time value of money. Additionally, during the initial recognition, any collective unearned profits are not obligatory to be allocated to profit or loss (International Accounting Standards Board, 2017a). In accordance with the standard, the CSM remaining at the end of the reporting period is evenly distributed among the units of coverage provided and the anticipated remaining coverage units throughout the period (International Accounting Standards Board, 2017b).

2.1.2. The weighting of the contractual service margin (W_t)

The CSM encompasses weights W_t , reflecting the rate of unearned profit for the period post- t at time t . W_t is a random variable within the range $[0, 1]$, known at time t . W_t acts as a weighting factor that ensures the profit recognition process is proportional to the remaining coverage obligations, allowing a more accurate reflection of unearned profits as they are earned over time. This weighting captures the time-based progression of profit realization in accordance with the remaining service provided by the contract. $1 - W_t$ signifies the proportion of unearned profit at period t allocated to profit or loss at time t .

The quantity of coverage units within an insurance group is determined by the benefits conferred under a contract and its anticipated coverage period (International Accounting Standards Board, 2017a). Let $B_s^{(k)}$, $s = t + 1, \dots, t_0 + \tau$, represent the coverage provided under the k -th contract in period s . Additionally, $T_t^{(k)}$ denote the time remaining from time t to the contract end date. Equation (5) defines the coverage unit $CU_s^{(t,k)}$ in period s for $T \leq s$:

$$CU_s^{(t,k)} := B_s^{(k)} \mathbb{I}_{\{T_t^{(k)} > s - t - 1\}} \quad (5)$$

Here, \mathbb{I} is an indicator function, and $CU_s^{(t,k)}$ is known at time t . When $T_t^{(k)} = 0$, $CU_t^{(t,k)} = B_t^{(k)}$ represents the last unit of coverage provided under the contract, and $CU_t^{(t,k)}$ is defined for $(t - 1, t]$. The coverage unit $CU_s^{(t)}$ is the total of the coverage units $CU_s^{(t,k)}$ summed over the index k (Palmborg et al., 2021a).

W_t is defined as the ratio of the expected number of remaining coverage units at time t to the total number of coverage units for the group. The coverage unit is described by

Palmborg et al. (2021a):

$$\begin{aligned} \text{ERCU}^{(t)} &:= \mathbb{E}_t \left[\sum_{s=t+1}^{t_0+\tau} \text{CU}_s^{(t)} \right] \\ W_t &= \frac{\text{ERCU}^{(t)}}{\text{CU}_t^{(t)} + \text{ERCU}^{(t)}} \end{aligned} \quad (6)$$

2.1.3. Weighting of the loss component (U_t)

The CSM cannot serve as a representation for unearned losses. Instead, IFRS 17 necessitates an entity to account for the excess of the expected present value of future cash flows over the expected present value of future cash flows adjusted for risk, reflecting this in profit or loss (International Accounting Standards Board, 2017b). U_t denotes the distribution of specific changes in the liability value during period t , differentiating between the LC of the remaining liability and the coverage liability value excluding the LC. Following the accounting for an impaired group of insurance contracts, this distribution is allocated based on weighting. The weight is defined as $\text{LC}^{(t-1)} / L_{RC}^{(t-1)}$ (Palmborg et al., 2021a).

2.1.4. Contractual service margin and loss component

At the conclusion of the reporting period, the carrying amount of the CSM for a group of contracts encompasses the impact of several factors. These factors include the effects from newly initiated contracts, the interest incorporated into the CSM throughout the period, alterations in fulfillment cash flows, and the influence of currency exchange differences on the CSM (International Accounting Standards Board, 2017a). Let's consider $(W_t)_{t \in T}$ and $(U_t)_{t \in T}$.

If $\text{CSM}^{(t-1)} \geq 0$ and $\text{LC}^{(t-1)} := 0$, are,

$$\Delta_1 = \frac{d_{t_0,t-1}}{d_{t_0,t}} \text{CSM}^{(t-1)} + \frac{d_{t_0,t-1}}{d_{t_0,t}} L_{FS,t_0}^{(t-1)} - L_{RC,t_0}^{(t)} + P^{(t)} \quad (7)$$

becomes $\text{CSM}^{(t)} := W_t \Delta_1^+$ and $\text{LC}^{(t)} := \Delta_1^-$ for the next period.

If $\text{CSM}^{(t-1)} = 0$ and $\text{LC}^{(t-1)} > 0$, are,

$$\Delta_2 = -\text{LC}^{(t-1)} - U_t \left(L_{RC}^{(t)} - L_{RC}^{(t-1)} + \frac{d_{t_0,t-1}}{d_{t_0,t}} L_{FS,t_0}^{(t-1)} - L_{RC,t_0}^{(t)} \right) \quad (8)$$

$$\Delta_3 = -\Delta_2^- + \frac{d_{t_0,t-1}}{d_{t_0,t}} L_{FS,t_0}^{(t-1)} - L_{RC,t_0}^{(t)} + P^{(t)} \quad (9)$$

calculate with $\text{CSM}^{(t)} := W_t \Delta_3^+$ and $\text{LC}^{(t)} := \Delta_3^-$ for the next period (Palmborg et al., 2021a).

$L_{FS,t_0}^{(t-1)}$ represents the liability value at $t-1$ allocated to cash flows occurring after time t measured with initial discount rates at t_0 . ($L_{RC,t_0}^{(t_0)} = L_{RC}^{(t_0)}$, $L_{FS,t_0}^{(t_0)} = L_{FS}^{(t_0)}$). $(d_{t_0,t-1}/d_{t_0,t}) L_{FS,t_0}^{(t-1)}$ is the adjustment for the liability measured with the initial discount rate (at time t_0). $d_{t_0,t}$ is the discount factor between t_0 and t , known at time

t_0 ($d_{t_0,t_0} = 1$). $(d_{t_0,t-1}/d_{t_0,t})L_{FS,t_0}^{(t-1)} - L_{RC,t_0}^{(t)}$ is the change in the value of the future service liability during the period, measured at the discount rates determined at the initial recognition of contracts. $P^{(t)}$ and $L^{(t-1)} - L^{(t)}$ denote premiums in period t and the change in total liability value, respectively. It is needed to assess whether an economically disadvantaged group results in a CSM at the end of the period. At the end of the contract, both the CSM and the LC equal zero ($LC^{(t_0+\tau)} = 0$, $CSM^{(t_0+\tau)} = 0$).

2.1.5. Profit or loss (P&L)

Let I_t represent the net cash flow in $(t-1, t]$. The following equation shows profit or loss for reporting time t (Palmborg et al., 2021a):

$$P\&L_t = L^{(t-1)} + CSM^{(t-1)} + P^{(t)} - (L^{(t)} + CSM^{(t)}) - I_t \quad (10)$$

More comprehensive information regarding the principles of IFRS 17 can be found in Palmborg et al. (2021a, 2021b).

3. Mortality and interest rate model

3.1. Mortality model

Life insurance companies commonly utilize fixed mortality rates in calculating present values. However, this deterministic approach fails to capture the current mortality rates accurately. In contrast, introducing randomness through stochastic mortality models can address this limitation. However, stochastic models do not reflect the effects of shocks on mortality rates, as observed during the recent COVID-19 pandemic. The present study integrates a mortality model with a jump component. First, the Poisson log-bilinear model, which we consider as the permanent jump model, is addressed in this section. Later, the temporary mortality jump model is defined to explain unexpected changes in mortality.

3.1.1. Poisson log-bilinear Lee-Carter model

The paper is based on calculating the parameters of the Poisson log-bilinear model for death rates, which was put out by Brouhns et al. (2002). In this model, a Poisson regression model is incorporated into the Lee-Carter model for mortality rates. Herein, let $D_{x,t}$ represent the number of deaths in the population at the age of x in the period t . The probability distribution of $D_{x,t}$ conditioned on $E_{x,t}$ and $\mu_{x,t}$ is expressed as a Poisson distribution:

$$\mathcal{L}(D_{x,t} | E_{x,t}, \mu_{x,t}) = \text{Pois}(E_{x,t}\mu_{x,t}) \quad (11)$$

At age x , in period t , $E_{x,t}$ shows risk exposure, and $\mu_{x,t}$ denotes the mortality rate. The formulation of the mortality rate model is presented by

$$\log(\mu_{x,t}) = a_x + \beta_x \kappa_t, \quad \kappa_t = \delta + \kappa_{t-1} + \xi_t \quad (12)$$

Here, a_x represents the age effect, κ_t expresses the mortality trend, and β_x is the age sensitivity of the change in κ_t . Notably, κ_t is a Gaussian random walk, where δ is the drift parameter and ξ_t is an independent and identically distributed (i.i.d.) variable with $\xi_t \sim N(0, \sigma_\xi^2)$. The constraints $\sum_t \kappa_t = 0$ and $\sum_x \beta_x = 1$ are maintained. It is

assumed that the mortality rates remain constant after the age of 90. Furthermore, the mortality trend is characterized as a non-stationary series. The derivation of survival probabilities using this model is presented in detail in Appendix A.

3.1.2. Mortality risk including temporary jump

The mortality model, incorporating the temporary jump, is expressed as

$$\mu_{x,t}^j = \mu_{x,t} e^{H_{x,t}} \quad (13)$$

Here, $\mu_{x,t}$ represents the force of mortality without the jump, as defined in equation (12). The transient mortality jump process $H_{x,t}$ is defined by

$$H_{x,t} = \sum_{j=1}^{\infty} b_j B_j(x) \exp(-k_j(t - \tau_j)) \mathbb{I}_{(t \geq \tau_j)} \quad (14)$$

Here, τ_j represents the time of the j -th adverse mortality event, and b_j is the maximum severity of the j -th jump event. The time τ_j can be modeled as the arrival times of a Poisson process with a jump size $b_j > 0$. $B_j(x)$ distributes the jumping effect of the mortality rate among different ages ($0 \leq B_j(x) \leq 1$). For instance, in the flu epidemic of 1918, people younger than 50 were more likely to be affected, while the situation was vice versa for COVID-19. As demonstrated by these examples, the impact of the jump in the mortality rate may vary according to age. The term $\exp(-k_j(t - \tau_j))$ is used to model the temporal nature of the shock, k_j can be estimated using historical data or set to 1, as commonly done in the literature. The higher k_j implies a faster cessation of the jump's effect. \mathbb{I} is the indicator function, equal to 1 if a jump event occurs and 0 otherwise.

3.2. Modeling short rate

Interest rates play a significant role in determining the present value of future cash flows and assessing risks from a financial perspective. The insurance industry often relies on a fixed-rate assumption. However, this approach may struggle to adapt to markets with high financial volatility. In contrast, stochastic interest rates offer a more realistic approach to modeling uncertainties and fluctuations in the real world. Acknowledging this, the Vasicek model, well-known for its convenience and widespread use, was selected as the preferred framework for modeling stochastic interest rates in this study.

Vasicek model was introduced by Vasicek (1977) to model short-term interest rates under the assumption that of interest rates can be based on a single stochastic factor. Vasicek model is described by

$$dr_t = \gamma(\theta - r_t)dt + \sigma dW_t \quad (15)$$

γ , θ , and σ are non-negative constants. W_t represents the random market risk defined as the Wiener process, θ represents the long-term average interest rate, γ indicates the rate of return to θ , and σ is the volatility of the short-term interest rate. The short-term rate is pushed up and pulled down, respectively, when it tends below and above the long-term rate (Burgess, 2014).

The Vasicek model is the Ornstein–Uhlenbeck process. The interest rate for a future time t , where $0 \leq s \leq t$, is defined by (Burgess, 2014)

$$r_t = e^{-\gamma(t-s)} r_s + \theta(1 - e^{-\gamma(t-s)}) + \sigma \int_{u=s}^t e^{-\gamma(t-u)} dW_u$$

The parameters of the Vasicek model, where r_t is the current interest rate, can be estimated by using the maximum-likelihood method. The estimation of parameters is

$$\begin{aligned} \hat{\gamma} &= -\frac{1}{dt} \log \left(\frac{n \sum_{i=1}^n r_{t_i} r_{t_{i-1}} - \sum_{i=1}^n r_{t_i} \sum_{i=1}^n r_{t_{i-1}}}{n \sum_{i=1}^n r_{t_i}^2 - (\sum_{i=1}^n r_{t_{i-1}})^2} \right) \\ \hat{\theta} &= \frac{1}{n(1 - e^{-\hat{\gamma}dt})} \left(\sum_{i=1}^n r_{t_i} - e^{-\hat{\gamma}dt} \sum_{i=1}^n r_{t_{i-1}} \right) \\ \hat{\sigma}^2 &= \frac{2\hat{\gamma}}{n(1 - e^{-2\hat{\gamma}dt})} \sum_{i=1}^n (r_{t_i} - r_{t_{i-1}} e^{-\hat{\gamma}dt} - \hat{\theta}(1 - e^{-\hat{\gamma}dt}))^2 \end{aligned}$$

where $dt = t_i - t_{i-1}$, $i = 1, 2, \dots, n$ (Tanaka et al., 2020).

The discount rate is used to calculate the present value of cash flows expected in a certain period. The discount rate is shown with the interest rate as

$$d_{t_0,t} = e^{-\int_{t_0}^t r_s ds} \quad (16)$$

4. Numerical illustration

Our aim is to examine the effect of the pandemic and interest rates on the insurance company using the framework of IFRS 17. To this end, data sourced from the United States is used to generate simulations pertaining to both interest and mortality rates. A 10-year simulation is generated, starting at 2018. Moreover, a second simulation is developed that takes into consideration the pandemic scenario occurring in 2020.

First, parameter estimation of mortality and interest rate are given. Then coverage of survival benefit and its valuation over time are presented. Finally, the valuation of survival insurance with IFRS 17 are presented.

4.1. Mortality

We use mortality table for both sexes from age of 35 to 90 in the United States from 1960 to 2019 that is taken from the Human Mortality Database (The Human Mortality Database, 2023), Mortality rates and parameter estimations are derived using Poisson log-bilinear mortality model and the R package “StMoMo” is employed for this purpose (Lee Carter, 1992; Brouhns et al., 2002; Villegas et al., 2018). The most suitable model for the mortality trend is the ARIMA(0,1,0), with parameters $\delta = -0.6291$, $\sigma_k^2 = 0.5961$. Figure 1 presents the results of the parameter estimation for the mortality model.

The parameters shown in Figure 1, α_x and β_x vary with age, while κ_t varies with time. κ_t represents a time series modeled with ARIMA(0,1,0), and κ_t for the next decade is

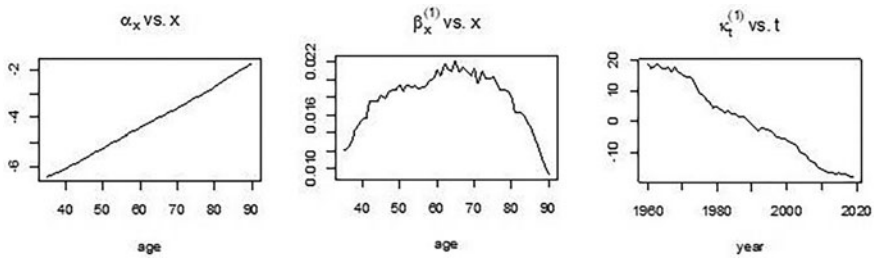


Figure 1. Parameters estimation of mortality model for the United States.

predicted using this time series. To estimate the probabilities of permanent jumps, 10,000 simulations are generated using a 10-year time series forecast of κ_t .

COVID-19 data are utilized to estimate the parameters for the transient mortality model ($H_{x,t}$) as defined in equations (13) and (14). For the COVID-19 data, excess deaths in the United State between 2020 and 2022, as reported by the Center for Disease Control and Prevention (CDC) (Center for Disease Control and Prevention, 2023), are taken into account. Figure 2 shows the distribution of excess deaths by age group from the CDC. Notably, the distribution of excess deaths by age groups has changed over the years. As demonstrated in Figure 2, COVID-19 has a notable impact on people in middle age and older. The year 2020 observed the highest deaths attributed to COVID-19 among those 85 years and older. However, following years, notably 2022, observed a decline in fatalities owing to pandemic control measures and widespread vaccination efforts. Additionally, the demographic groups most severely affected by COVID-19 have shifted over time. For instance, while the number of deaths among people aged 85 and older was higher in 2020, the number of deaths in the 65–74 and 75–84 age groups was higher in 2021. It cannot be determined in which age group COVID-19 is more effective with the excess death numbers, but this conclusion can be reached by examining the excess death rates.

The excess death rate for each age group is calculated as (Zhang et al., 2021)

$$\text{excess death rate}_t = \frac{\text{excess deaths}_t}{\text{the average deaths}_{2015-2019}}, \quad t = 2020, 2021, 2022 \quad (17)$$

Table 1 shows the excess death rate computed for each age group.

The linear interpolation method is used to estimate excess mortality for each age. This method depends on the assumption that the probabilities of deaths presented in Table 1 represent the median value for each age group. Additionally, it is assumed that those under 24, and over 85 years old remained constant. In other words, the excess mortality rate for people within this age range is determined by the median value, and no interpolation is applied.

The rates estimated for each age are utilized to construct a distribution the impact of mortality rate. This distribution denotes the adverse mortality effect and is denoted by $B_j(x)$ for x age. Since pandemic data from 2020 to 2022 are utilized in the paper, the parameter B_j can be estimated for these years. In years beyond 2022, it is assumed that the distribution observed in 2022, denoted as B_j , continues to be utilized. Figure 3 shows the predicted B_j values. While the age distributions for 2020 and 2022 exhibit similarities in adverse mortality effects, the influence of COVID-19 is

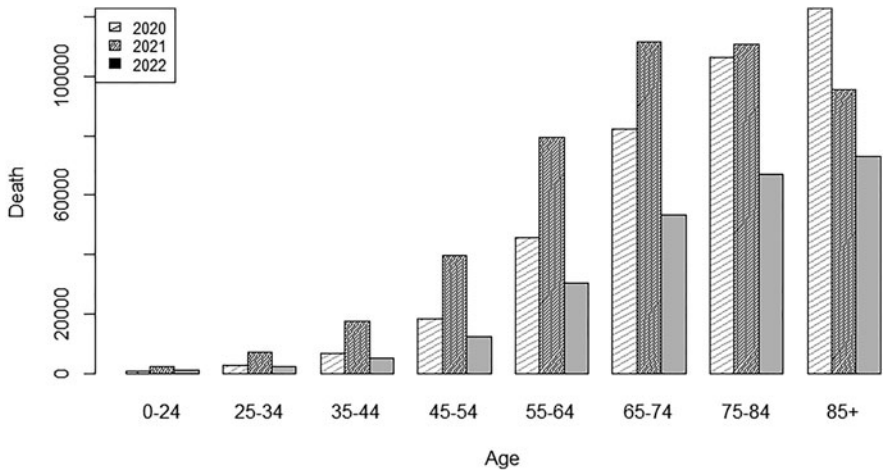


Figure 2. Excess death numbers from 2020 to 2022.

Table 1. Excess death rate for each age group from 2020 to 2022

| Age group | 2020 | 2021 | 2022 |
|-----------|----------|----------|----------|
| 0–24 | 0.012117 | 0.033255 | 0.018934 |
| 25–34 | 0.045586 | 0.122977 | 0.040279 |
| 35–44 | 0.083890 | 0.216228 | 0.063669 |
| 45–54 | 0.108610 | 0.234087 | 0.072085 |
| 55–64 | 0.123382 | 0.215113 | 0.082773 |
| 65–74 | 0.155909 | 0.211722 | 0.100988 |
| 75–84 | 0.161141 | 0.168071 | 0.101908 |
| 85 + | 0.141255 | 0.109895 | 0.084147 |

more pronounced among younger age groups in 2021. This trend could be attributed to the increased transmission rate of the epidemic during that period.

b_j signifies the maximum size of the jump event. The maximum value in Table 1 for excess death rates is considered as the value of b_j for the respective year.

Considering the Spanish flu that occurred between 1918 and 1920 and the ongoing COVID-19 pandemic that began in 2019, it can be inferred that pandemic events occur approximately once every century (Zhang et al., 2021). In addition, according to studies in the literature, the probability of the event occurring is accepted as $\tau_j = 0.01$. This assumption is also accepted in the paper.

The k_j value shown in equation (14) reflects information about the duration of the pandemic. If k_j greater than 1, the jump effect ends quickly; otherwise, it persists for a long time. The k_j can be estimated using mortality data for 2020 and 2021. However, due to not announced of mortality data for the years after 2021, the assumption $k_j = 1$, which is frequently used in the literature, is accepted. The mean square error is

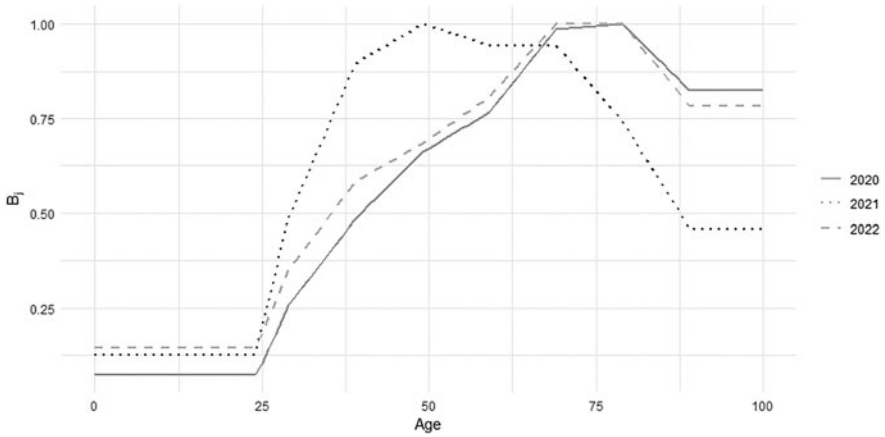


Figure 3. Adverse mortality effect across ages.

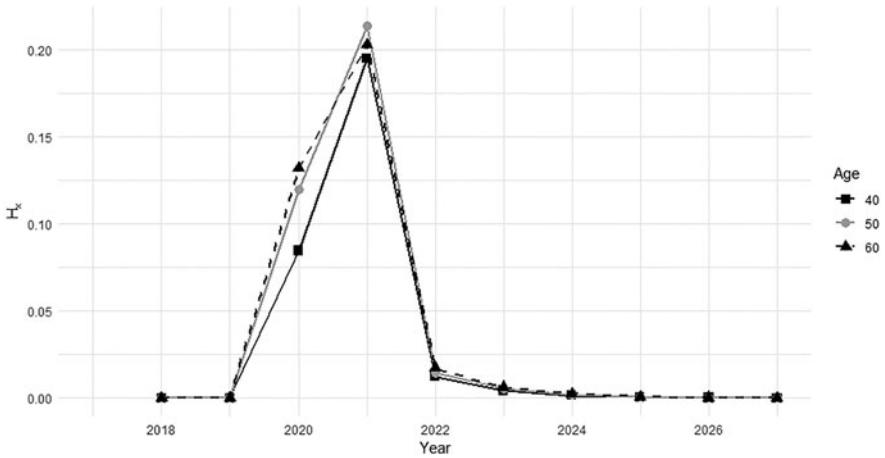


Figure 4. Temporary mortality jump for simulation in the next decade for ages 40, 50, and 60, starting from 2018. The point values in the chart represent the value at the end of the year.

utilized to estimate k_j for 2020 and 2021. These estimates are evaluated in 0.001 increments for $0 < k_j \leq 2$. k_j is estimated as 1.27 for 2020. Assuming that the k_j in 2020 is 1.27, k_j for 2021 is estimated as 0.71.

Figure 4 shows the transient death jump process $H_{x,t}$ with parameters based on some assumptions and estimates. Figure 4 reflects the changes in the temporal jump process over the years for ages 40, 50, and 60. The impact of shocks on mortality increases in the first 2 years and decreases in the following years. After 2024, although the impact of the pandemic has eased, it still has an impact on mortality. As shown in Figure 3, the impact of the temporary shock on mortality across ages varies by year.

The coherence of the simulations created using the estimated parameters with the observed values is shown in Table 2 and Figure 5.

Table 2. Estimation of k_j for 2020 and 2021 with mean square error

| | 2020 | 2021 |
|--|------------------|------------------|
| Permanent mortality jump model (Poisson log-bilinear Lee–Carter model) | 0.00004070465 | 0.00002953608 |
| Temporary mortality jump model | 0.0000008837232 | 0.000001650367 |
| | ($k_j = 1.27$) | ($k_j = 0.71$) |

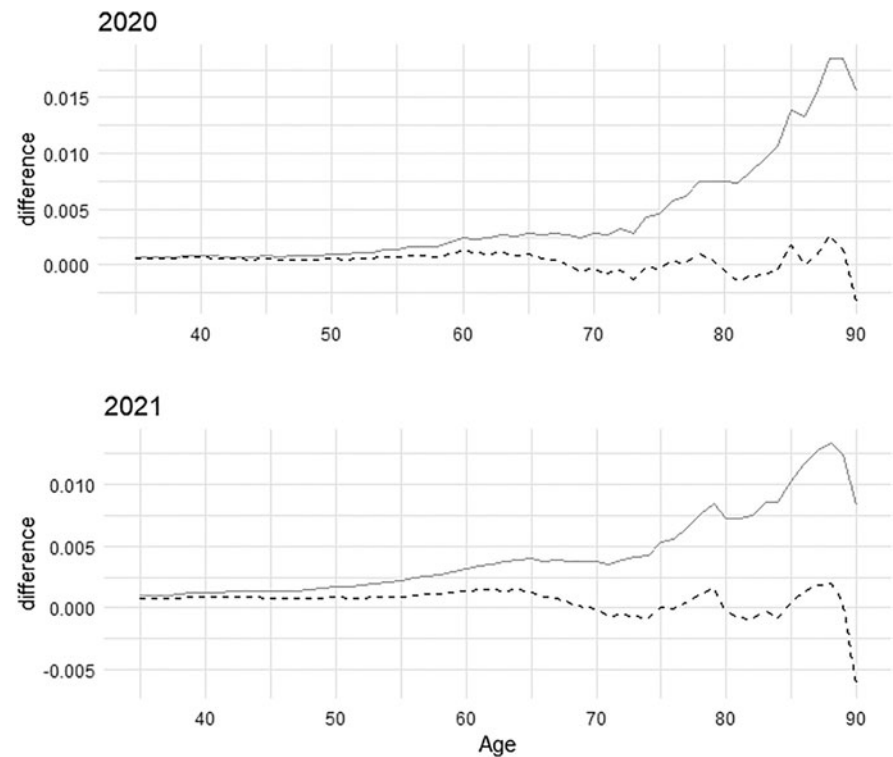


Figure 5. Estimation of mortality rate and observed mortality rate for 2020 and 2021.
Note: The observed mortality rate is estimated using $q_x = m_x/(1 + 0.5m_x)$. The solid black dashed line indicates the difference between the observed mortality probabilities and the predicted temporary mortality jump model. The solid gray line represents the difference between the observed mortality probabilities and the permanent mortality jump model.

Table 2 contains the mean square errors of the temporary and permanent model for 2020 and 2021. The persistent jump model contains probabilities from simulations created with Poisson-log bilinear Lee–Carter model estimated parameters. The temporary jump model contains the probabilities obtained from the jump model added to the mortality model. As can be seen from Table 2, the temporary mortality jump model is a more appropriate model to explain the unexpected shock in mortality.

Figure 5 presents a detailed analysis of simulation results for 2020 and 2021, focusing on age-specific discrepancies between observed mortality rates and modeled outcomes.

Interestingly, both years show similar results for people aged 35–45 across both models, suggesting a minimal pandemic impact on this group. In particular, the difference between the temporary mortality jump model and observations is less for the middle and elderly population, which is significantly affected by the pandemic. In other words, the temporary mortality jump model provides a more realistic simulation for all ages.

4.2. Interest rate

We utilize daily data of 3-month bond yields of the United States from January 2, 2008 to December 29, 2017. Data are sourced from the Federal Reserve Bank of St. Louis and are shown in Figure 6.

Maximum-likelihood calibration is applied to estimate the parameters of the Vasicek model. Table 3 involves parameter estimates. Moreover, Figure 6 presents several simulated paths generated using the estimated parameters from Table 3. The simulated paths closely match the actual data trends, demonstrating a strong alignment between them. Showing only a few selected simulation paths is sufficient to illustrate this consistency, as they effectively represent the overall behavior of bond yields during this period.

A value greater than one for γ indicates that interest rates return to their average level more quickly and fluctuations reach equilibrium more quickly. The parameters also show that the interest pattern moves steadily within a certain range of variability in

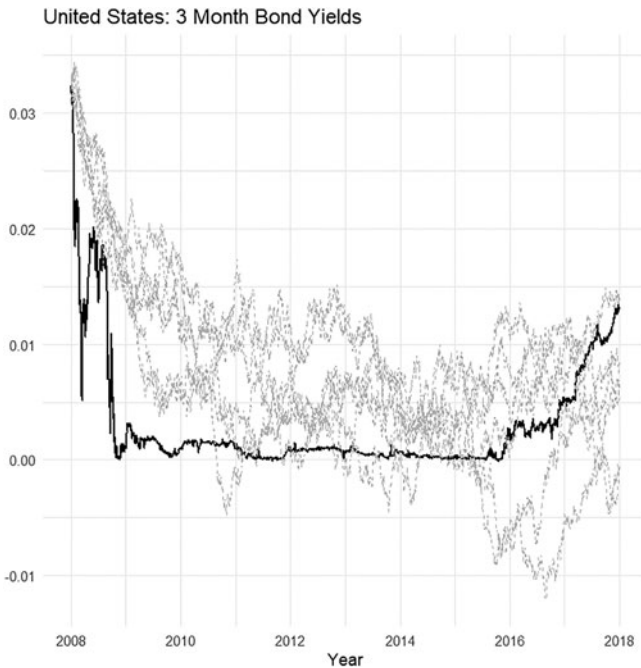


Figure 6. 3-Month bond yields: actual data and simulated paths.

Note: The solid black lines represent the actual daily data of 3-month bond yields for the United States, while the dashed lines illustrate a few examples of simulation paths based on parameters from Table 3.

Table 3. Parameter estimation for Vasicek model

| γ | θ | σ | r_0 |
|-------------|-------------|-------------|-------------|
| 2.161191869 | 0.002249353 | 0.006030668 | 0.014070000 |

the long run. With estimates of parameters, 10,000 simulations are created, starting in 2018 and continuing until 2028.

4.3. Insurance coverage

Financial performance of the insurance company is analyzed using estimated interest rates with both zero interest rates and the Vasicek model. It is assumed that the starting point is $t_0 = 2018$. Moreover, no new survival benefit policies are introduced. Three distinct cohorts were considered for people aged 40, 50, and 60 years, each comprising 10,000 people. The survival benefit policy is considered to yield benefits ($B = 1$) if the policyholder lives for 10 years or more; if not, the policyholder is not eligible for benefits. Considering these assumptions, the insurer's liability over the years is estimated for a portfolios of 10,000 people and the average of the resulting simulated outcomes is calculated.

Figure 7 shows the insurer's remaining liability over time for the ages of 40, 50, and 60 for both temporary and permanent mortality jump models. For the two-mortality model, the values of the liability over time are depicted, both with and without consideration of the interest rate. Additionally, it is important to note that the disparity in the value of the remaining liability at the initial time ($t_0 = 2018$) stems from interest rate. The temporary jump model, unlike the permanent jump model, leads to a decrease in liabilities with an increase in mortality. Every year, a consistent decline in the insurer's liability is observed, albeit at varying rates. It is a well-known fact that mortality rates increase with age. This trend is particularly pronounced for older ages, especially during the COVID-19 pandemic. As reflected in the graphs, the difference between the two mortality models increases proportionally with age. This phenomenon remains unchanged when the interest rate is taken as zero or estimated using the Vasicek model. Furthermore, the fluctuation in liabilities depending on the applied interest rates highlights the impact of interest rate adjustments on the insurer's financial position.

The premium amount for the insurance portfolio is estimated from the actuarial equilibrium equation. Pure premiums that equalize the liability for each age are obtained. A loading factor is added to the pure premium (P_{pure}) to cover the insurer's operational expenses, administrative and risk costs, and profit margin. Thus, the premium (P) for each age is estimated as $P = (1 + m)P_{\text{pure}}$. Premiums for each age are shown in Table 4, assuming that the premium (P) is received only at time $t_0 = 2018$ and $m = 0.1$.

In the paper, benefits are committed to those who are survive at the end of 10 years. Since the 40-year-old is considered more risky by the insurance company compared to other ages, higher premiums are requested. Also, based on the data within the scope of the paper, it can be said that interest rates play an important role in determining insurance premiums.

The premium at time t_0 is an crucial factor affecting the CSM and LC. Higher premium can increase insurance companies' future profit and increase CSM while at

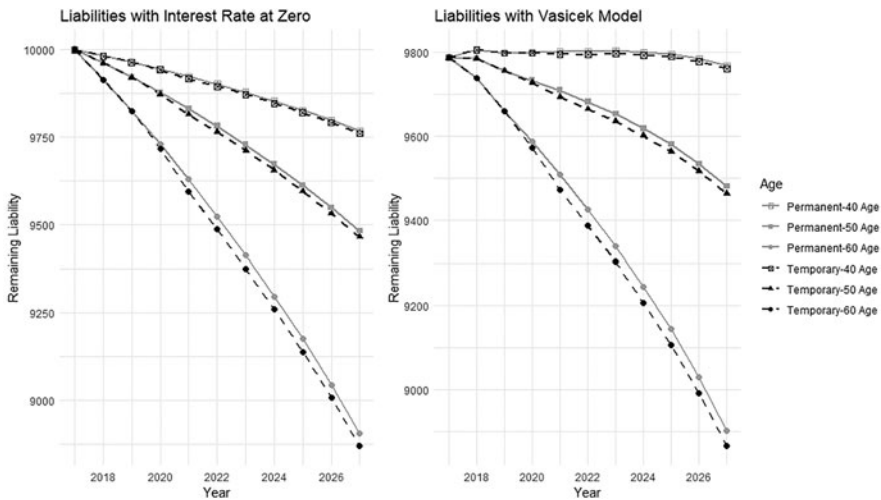


Figure 7. Average remaining liability of the two models by years.

Note: The probabilities and the methodology for calculating liabilities are elucidated in Appendices A and B.

Table 4. Premiums

| Age | Vasicek model | Zero interest rate |
|-----|---------------|--------------------|
| 40 | 1.051031 | 1.074483 |
| 50 | 1.020245 | 1.043110 |
| 60 | 0.958080 | 0.979747 |

the same time providing greater financial assurance against future benefits and reducing LC.

The results derived from the CSM and LC defined by equations (7), (8), and (9) through simulation are presented in Figure 8 over the years. CSM and LC must equal zero at the end of the contract. The initial values of CSM and LC resulting from premiums and liabilities at time t_0 are differ for each age. The impact of the mortality increase in 2020 is reflected differently in CSM and LC; in this case, it acts more on the CSM and less on the LC. The effect of evaluating interest rates with the Vasicek model on CSM and LC can be observed in the figure. The existence of the interest rate for ages 40 and 50 causes a change in the CSM value, but the result is still as CSM. When the interest rate is zero for the 60 age, it is recognized as LC; however, when assumed with the Vasicek model, the result is recognized as CSM.

CSM and LC are financial estimates and cannot be directly recognized as profit or loss. CSM and LC are used to help evaluate the financial performance, while indicators such as profit or loss are often used to assess financial position and performance. The profit or loss assessment of the insurance portfolio within the scope of the paper is shown in Figure 9.

Figure 9 shows profits or losses of the insurance portfolios over years. Specifically, for adults aged 40 and 50, Figure 8 clearly indicates that the contract service margin

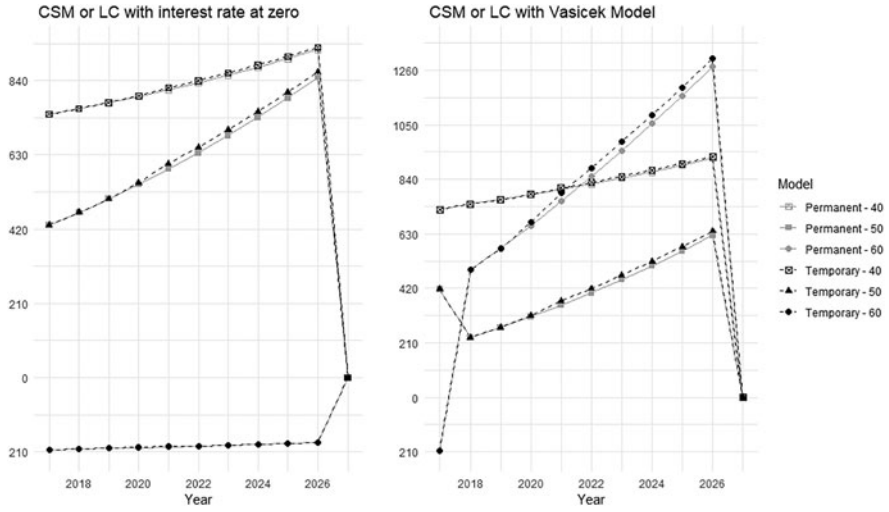


Figure 8. Contractual service margin (CSM) and loss component (LC).

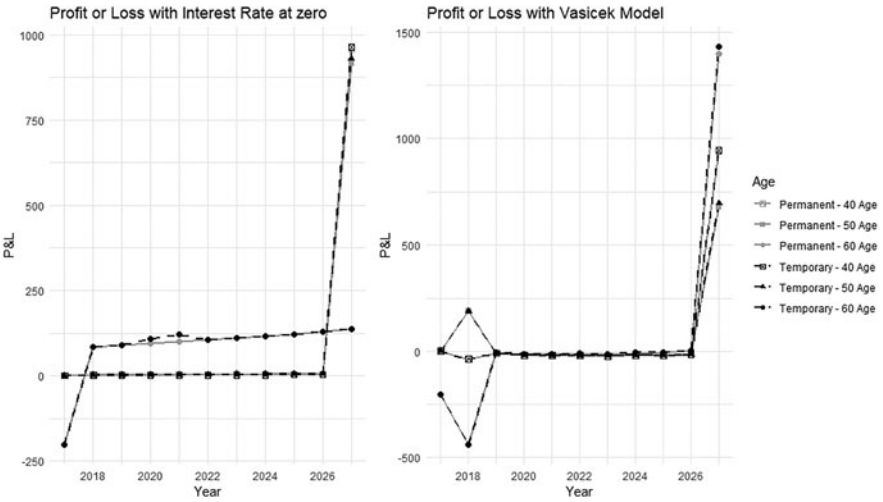


Figure 9. Distribution of profit or loss for different margins by year.

will translate into profit. However, the situation is different for those over 60. Although there is a loss at the beginning, there is a trend in which profits increase over time. It is noted that among 60-year-olds, who are most impacted by the jump in mortality, this effect is more distinctly reflected in profit or loss compared to other ages.

When evaluating the implementation of the Vasicek model, it is noticeable that the profit or loss is more variable over the years. Especially in some years, significant losses or profits become evident. It can be expressed that interest rates cause fluctuations in profit and loss, and financial performance is more variable.

According to the results, the financial position of the portfolios varies over the years. However, it has been observed that all portfolios, including those that started with a loss, were in a profit position, albeit with different amounts, at the time the contract ended. In addition, the volatility of financial performance and position increases over the years, especially when the interest rate model is taken into account. This volatility may require portfolio managers to pursue a more careful risk management strategy. Additionally, financial positions in the portfolio may need to be managed more dynamically due to the impact of interest rates.

5. Conclusions

With the introduction of the IFRS 17 standard, aimed at providing a more accurate portrayal of insurance companies' financial performance and position, significant changes have occurred in the presentation of financial statements. Embracing this changes, this paper addresses the impact of the COVID-19 pandemic on mortality rates and its reflections on the insurance industry, especially within the scope of IFRS 17. It reveals the complex interaction of unexpected jump in mortality and interest rates on financial performance. The financial position and performance of a survival benefit scenario is analyzed for different ages through various mortality and interest rate models, such as the Poisson-log bilinear Lee–Carter and Vasicek models.

According to the results, integration of a temporary mortality jump model reflecting COVID-19 deaths provides a more realistic assessment of the effects of the pandemic and less impact on insurer financial condition compared to interest rate fluctuations. Additionally, it seems that another significant factor affecting the financial situation is premium. Therefore, accurate and precise premium forecasting is critical to ensure insurance companies present a sound financial picture. The study demonstrates the critical importance of mortality, interest rate, and premium in determining financial performance under IFRS 17. As a result, insurers need to adapt to changing market conditions to ensure financial stability and profitability in the face of unexpected events.

Acknowledgments. This study is based on Çğidem Lazoğlu's Ph.D. thesis and supervised by Uğur Karabey.

Author contributions. Çğidem Lazoğlu: investigation, methodology, writing – original draft, resources, software, and visualization. Uğur Karabey: methodology, supervision, validation, writing – review and editing.

Competing interests. None.

References

- Brouhns, N., M. Denuit, & J. K. Vermunt (2002). A Poisson log-bilinear regression approach to the construction of projected lifetables. *Insurance: Mathematics and Economics*, 31(3), 373–393.
- Burgess, N. (2014). An overview of the Vasicek short rate model. *SSRN Electronic Journal*. <https://doi.org/10.2139/ssrn.2479671>
- Center for Disease Control and Prevention (2023). CDC. <https://www.cdc.gov/>.
- Chevallier, F., E. D. Moro, Y. Kravych, & I. Rudenko (2018) Probability of sufficiency of the risk margin for life companies under IFRS 17. In *31st International Congress of Actuaries, Berlin*. German Actuarial Association. Available at SSRN: <https://ssrn.com/abstract=3192502>.
- England, P. D., R. J. Verrall, & M. V. Wüthrich (2019). On the lifetime and one-year views of reserve risk, with application to IFRS 17 and Solvency II risk margins. *Insurance: Mathematics and Economics*, 85, 74–88.

- Engsner, H., K. Lindensjö, & F. Lindskog (2020). *The Value of a Liability Cash Flow in Discrete Time Subject to Capital Requirements* (Vol. 24). The Author(s).
- Engsner, H., M. Lindholm, & F. Lindskog (2017). Insurance valuation: A computable multi-period cost-of-capital approach. *Insurance: Mathematics and Economics*, 72, 250–264.
- Hirz, J., & A. Fleischmann (2018). The IFRS 17 guide for the perplexed actuary. *SSRN Electronic Journal*. <https://doi.org/10.2139/ssrn.3222293>
- International Accounting Standards Board (2017a). *IFRS 17 Insurance Contracts*. International Accounting Standards Board, London. Available at: <https://www.ifrs.org>.
- International Accounting Standards Board (2017b). *IFRS 17 Insurance Contracts: Basis for Conclusions*. International Accounting Standards Board, London. Available at: <https://www.ifrs.org>.
- Kwon, H. S., & V. H. Nguyen (2019). Analysis of cause-of-death mortality and actuarial implications. *Communications for Statistical Applications and Methods*, 26(6), 557–573. <https://doi.org/10.29220/CSAM.2019.26.6.557>
- Lee, R. D., & L. R. Carter (1992). Modeling and forecasting US mortality. *Journal of the American Statistical Association*, 87(419), 659–671.
- Mack, T. (1993). Distribution-free calculation of the standard error of chain ladder reserve estimates. *ASTIN Bulletin*, 23(2), 213–225. <https://doi.org/10.2143/AST.23.2.2005092>
- Merz, M., & M. V. Wüthrich (2008). Modelling the claims development result for solvency purposes. *CAS E-Forum* (pp. 542–568).
- Palmberg, L., M. Lindholm, & F. Lindskog (2021a). Financial position and performance in IFRS 17. *Scandinavian Actuarial Journal*, 2021(3), 171–197. <https://doi.org/10.1080/03461238.2020.1823464>
- Palmberg, L., M. Lindholm, & F. Lindskog (2021b). Supplement to financial position and performance in IFRS 17. *Scandinavian Actuarial Journal*, 2021(3), 171–197. <https://doi.org/10.1080/03461238.2020.1823464>
- Schnürch, S., T. Kleinow, R. Korn, & A. Wagner (2022). The impact of mortality shocks on modelling and insurance valuation as exemplified by COVID-19. *Annals of Actuarial Science*, 16(3), 498–526. <https://doi.org/10.1017/S1748499522000045>
- Tanaka, K., W. Xiao, & J. Yu (2020). Maximum likelihood estimation for the fractional Vasicek model. *Econometrics*, 8(3), 1–28. <https://doi.org/10.3390/econometrics8030032>
- The Human Mortality Database (2023). HMD. <https://www.mortality.org>.
- Vasicek, O. (1977). An equilibrium characterization of the term structure. *Journal of Financial Economics*, 5, 177–188. [https://doi.org/10.1016/0304-405X\(77\)90016-2](https://doi.org/10.1016/0304-405X(77)90016-2)
- Villegas, A. M., P. Millosovich, & V. K. Kaishev (2018). StMoMo: Stochastic mortality modeling in R. *Journal of Statistical Software*, 84(3), 1–38. <https://doi.org/10.18637/jss.v084.i03>
- Zhang, X., P. Liao, & X. Chen (2021). The negative impact of Covid-19 on life insurers. *Frontiers in Public Health*, 9, 1–11. <https://doi.org/10.3389/fpubh.2021.756977>

Appendix A.

Let $N_{x,t}$ be the number of active contracts at age x at time t . We assume that the deaths of the insured at time t due to mortality rates at time $t-1$ are independent events. The number of active contracts at time t with the “nested” binomial process by

$$\begin{aligned}\mathcal{L}(N_{x,t}|N_{x-1,t-1}, \mu_{x-1,t-1}) &= \text{Bin}(N_{x-1,t-1}, p_{x-1,t-1}) \\ p_{x-1,t-1} &= \exp(\mu_{x-1,t-1})\end{aligned}$$

$n_{x-t,0}$ is the number of insured at the beginning of the insurance coverage (at time 0). Distribution of $N_{x,t}$ is (Palmberg et al., 2021a)

$$\begin{aligned}\mathcal{L}(N_{x,t}|\mu) &= \text{Bin}\left(n_{x-t,0} \prod_{i=0}^{t-1} p_{x-t+i,i}\right) \\ \mathcal{L}(N_{x+h,t} | N_{x,t}, \mu) &= \text{Bin}\left(N_{x,t} \prod_{i=t}^{t+h-1} p_{x-t+i,i}\right)\end{aligned}$$

The probability of a person aged x surviving from time t to time $t + u$ is expressed as follows:

$$\begin{aligned} P(T_{x,t} > u) &= \mathbb{E}[\mathbb{P}(T_{x,t} > u | \mu)] \\ &= \exp \left\{ - \sum_{s=0}^{u-1} \mathbb{E}[\mu_{x+s,s}] \right\} \end{aligned} \quad (\text{A1})$$

The mortality trend for the USA with ARIMA(0,1,0) time series is

$$\kappa_t = \delta + \kappa_{(t-1)} + \xi_t, \quad \kappa_t = t\delta + \kappa_0 + \sum_{i=1}^t \xi_i$$

We know that $\xi_t \sim N(0, \sigma_\xi^2)$. Thus

$$\begin{aligned} \log(\mu_{x,t}) &= a_x + \beta_x \left(t\delta + \kappa_0 + \sum_{i=1}^t \xi_i \right) \\ \log(\mu_{x,t}) &\sim N(a_x + \beta_x(t\delta + \kappa_0), \beta_x^2 \sigma_\xi^2 t) \end{aligned}$$

The expected value of the mortality rate from the lognormal distribution can be expressed as follows:

$$\mathbb{E}[\mu_{x,t}] = \exp \left\{ a_x + \beta_x(t\delta + \kappa_0) + \frac{1}{2} \beta_x^2 \sigma_\xi^2 t \right\}$$

With $\kappa_0^{(t)} = \kappa_t$, the probability of survival of a person aged x from time t to time $t + u$ is shown as follows:

$$\mathbb{P}(T_{x,t} > x + u - x) = \exp \left\{ - \sum_{s=0}^{u-1} \exp \left[a_{x+s} + \beta_{x+s} \left(s\delta + \kappa_0^{(t)} \right) + \frac{1}{2} \beta_{x+s}^2 \sigma_\xi^2 s \right] \right\}$$

Equation (A.1) estimates the number of people who will die in the next 10 years under insurance for the age of x (Palmberg et al., 2021a). The temporary mortality jump model is

$$\mu_{x,t}^j = \mu_{x,t} e^{H_{x,t}}$$

Assuming that $H_{x,t}$ and $\mu_{x,t}$ are independent of each other:

$$\begin{aligned} \mathbb{P}(T_{x,t} > u) &= \mathbb{E}[\mathbb{P}(T_{x,t} > u | \mu^j)] \\ &= \exp \left\{ - \sum_{s=0}^{u-1} \mathbb{E}[\mu_{x+s,s}^j] \right\} \\ E[\mu_{x,t}^j] &= E[\mu_{x,t} e^{H_{x,t}}] \end{aligned}$$

Using the linearity property of expectation, the equation can be expressed as follows:

$$\mathbb{E}[\mu_{x,t}^j] = \mathbb{E}[\mu_{x,t}] \mathbb{E}[e^{H_{x,t}}]$$

Assuming that $\log(\mu_{x,t})$ has a normal distribution, the expected value of $\mu_{x,t}^j$ is expressed as follows:

$$\mathbb{E}[\mu_{x,t}^j] = \exp[a_x + \beta_x(t\delta + \kappa_0) + \frac{1}{2} \beta_x^2 \sigma_\xi^2 t] \mathbb{E}[e^{H_{x,t}}]$$

The variance $\mu_{x,t}^j$ can be expressed as

$$\begin{aligned}\text{Var}[\mu_{x,t}^j] &= \text{Var}[\mu_{x,t} e^{H_{x,t}}] \\ &= \mathbb{E}[(\mu_{x,t} e^{H_{x,t}})^2] - \mathbb{E}[(\mu_{x,t} e^{H_{x,t}})]^2 \\ &= \mathbb{E}[\mu_{x,t}^2] \text{Var}[e^{H_{x,t}}] + \mathbb{E}[e^{H_{x,t}}]^2 \text{Var}[\mu_{x,t}]\end{aligned}$$

The second moment and variance of the log-normal distribution are represented by

$$\begin{aligned}\mathbb{E}[\mu_{x,t}^2] &= \exp\{2[a_x + \beta_x(t\delta + \kappa_0) + \beta_x^2 \sigma_x^2 t]\} \\ \text{Var}[\mu_{x,t}] &= (e^{\beta_x^2 \sigma_x^2 t} - 1)e^{2[a_x + \beta_x(t\delta + \kappa_0)] - \beta_x^2 \sigma_x^2 t}\end{aligned}$$

Determining a generally applicable distribution for $H_{x,t}$ is challenging. Closed-form expressions for its variance and mean are elusive, necessitating the use of simulation methods.

Appendix B.

Let $(X_t)_{t=1}^\tau$ be the cash flow corresponding to the outstanding liability at time t . In this insurance system, we need the expected value ($\mathbb{E}[R^{(t)}|H_0^{(t)}]$) and variance ($\text{Var}[R^{(t)}|H_s^{(t)}]$) of the total cash flow liability to calculate the liability at time t , where $R := \sum_{s=1}^\tau X_s$. Let $N_s^{(t)}$ represent the number of active contracts at time $s \geq t$, which gives the variation of the mortality trend up to time t concerning $(\kappa_s)_{s=1}^t$. The σ -algebra filter produced by $(H_s)_{s=0}^{\tau-t}$ cash flows with contract end date τ depends only on the number of contracts at time t :

$$H_0^{(t)} := \{\emptyset, \Omega\}, \quad H_s^{(t)} := \sigma(N_{t+s}^{(t)}) \vee H_{s-1}^{(t)} \quad s = 1, \dots, \tau - t$$

The outstanding liability at time t is (Engsner et al., 2017; Palmborg et al., 2021a)

$$L^{(t)} = \mathbb{E}[R^{(t)}|H_0^{(t)}] + c_0 \sum_{s=0}^{\tau-1-t} \left(\text{Var}[R^{(t)}|H_s^{(t)}] - \text{Var}[R^{(t)}|H_{s+1}^{(t)}] \right)^+$$

c_0 is a measure of risk. According to IFRS 17, there is no specific use for the risk measure. Value at risk ($\text{VaR}_{(99.5\%)}$) is used in the paper. The measure of risk c_t is as follows (Palmborg et al., 2021a; Engsner et al., 2020):

$$c_t := \phi^{-1}(0.995) - \frac{1}{1 + \eta_t} (0.995\phi^{-1}(0.995) + \phi(\phi^{-1}(0.995)))$$

η_t represents the capital cost ratio. The capital ratio in Solvency II is considered as $\eta_0 = 0.06$ since it is a fixed rate of 6% per annum.