Healthy eating interventions conducted in small, local restaurants and hot food

takeaways: A systematic review

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Abstract

Objective: This systematic review investigates the characteristics, effectiveness, and acceptability of interventions to encourage healthier eating in small, independent restaurants and takeaways.

Design: We searched five databases (CENTRAL, Medline, Embase, CINAHL, and Science Citation Index & Social Science Citation Index) in June 2022. Eligible studies had to measure changes in sales, availability, nutritional quality, portion sizes, or dietary intake of interventions targeting customer behaviour or restaurant environments. We evaluated study quality using the Mixed Methods Appraisal Tool (MMAT). Results are synthesised narratively and interventions' impact on personal autonomy is assessed using the Nuffield intervention ladder.

Setting: Small, independent or local restaurants or hot food takeaway outlets, with no restrictions by year or country.

Participants: Anyone selling or purchasing food in intervention settings (e.g. restaurant staff/owners, customers).

Results: We screened 4,624 records and included 12 studies describing 13 interventions in 351 businesses. Most studies were of poor quality. Customer-level intervention components mostly operated on the lower rungs of the Nuffield ladder and most had limited positive effects on increasing demand, measured as sales or orders of healthy options. Whilst rare, most interventions measuring business outcomes operated on higher ladder rungs and showed small positive results. There was insufficient evidence to investigate differences in impact by intervention intrusiveness. Acceptability was greater for interventions that were low-effort, inexpensive, and perceived as not negatively impacting on customer satisfaction.

Conclusions: Despite some evidence of small positive effects of healthy eating interventions on healthier purchases or restaurant/hot food takeaway practices, a weak evidence base hinders robust inference.

Keywords: healthy eating interventions; restaurants; hot food takeaways; systematic review; food environment; food purchasing

Background

One in five deaths worldwide are linked to poor diet ⁽¹⁾. Food consumed out of the home in restaurants, cafes, and takeaways tends to be high in calories ⁽²⁾, saturated fat ⁽³⁾, and salt ⁽⁴⁾, with more regular consumption linked to increased risk of higher body weight ⁽⁵⁾. A 2022 survey conducted by the Food Standards Agency in England, Wales, and Northern Ireland found that 53% of respondents had eaten in a restaurant, 50% had ordered takeaway food, and 38% had consumed food from a fast-food outlet in the previous four weeks ⁽⁶⁾. Evidence from high-income countries also suggests fast-food outlets are more common in deprived communities compared to more affluent areas ⁽⁷⁻⁹⁾.

Small businesses dominate the sector, with just over half of the £62 billion of revenue generated from the UK consumer foodservice sector in 2022 coming from small and locally owned restaurants and hot food takeaways ⁽¹⁰⁾. Unlike large chain restaurants, small independent businesses usually operate in small premises, with limited staff, equipment, and access to suppliers ⁽¹¹⁾, and finite resources to participate in healthy eating interventions specifically ⁽¹²⁾. Yet in contrast to large, chained businesses, owners of small independent businesses may be more likely to be able to make decisions about whether and how to enact interventions ⁽¹³⁾.

A study found that independent and small-chain restaurants (under 20 outlets) serve meals with higher energy content than those in larger chain restaurants, with individual meals accounting for 66% of an adult's daily energy requirements (14). Nevertheless, existing reviews on healthier eating interventions in restaurants, takeaways and fast-food outlets mostly rely on large chain restaurants (15) or include both chains and non-chains (16, 17), and policies aiming to support healthier food purchasing in the out of home sector (e.g. nutrition labelling) have typically only applied to larger businesses who have greater resources to implement such legislation (18, 19). However, this risks widening health inequalities if the small businesses exempt from them provide less healthy food and are more abundant in predominantly poorer areas. Indeed, evidence from Australia shows that independent takeaways are more common in deprived than affluent areas (20) and studies from the UK describe a high prevalence of independent fast-food and takeaway outlets in disadvantaged areas (21, 22). Therefore, separate interventions are needed for small, independent restaurants, which are effective in improving food healthiness whilst being feasible and acceptable to restaurants. For example, in the case of menu labelling, a survey among independent

restaurants in Canada found that common worries are the expenses and time effort required to implement such a policy (23).

The differences between chained and independent restaurants and takeaways mean that policymakers need specific information on the types of interventions that may be effective in small restaurants and hot food takeaways, including potential challenges and opportunities to developing effective interventions. We aimed to systematically review the extant evidence of interventions to promote healthier food purchasing or consumption in this setting.

The objectives of this review were to:

- 1) Establish the characteristics of healthy eating interventions conducted in small, independent, or local restaurants and hot food takeaways (hereafter 'restaurants and takeaways')
- 2) Assess the impact these interventions had on food availability and purchasing patterns
- 3) Identify characteristics of interventions that increased acceptability to small restaurant and takeaway staff and owners

The findings of this review can inform policymakers on which interventions may be effective and acceptable in small independent restaurants and takeaways and can be implemented at a local level.

Methods

Protocol and registration

The pre-registered protocol is available on PROSPERO [CRD42022341791]. This review follows the Preferred Reporting Items for Systematic reviews and Meta-Analyses (PRISMA) 2020 checklist for reporting of systematic reviews (24) (Appendix 1).

A review with a wider scope was specified in the protocol including healthier eating interventions in small food stores and restaurants. However, after completing data extraction, we split the review into two papers to focus on each setting in isolation. Instead of using the National Institutes of Health (NIH) Quality Assessment Tools ⁽²⁵⁾ as pre-specified, we used the Mixed Methods Appraisal Tool (MMAT) ⁽²⁶⁾, which enabled us to evaluate different study types employing one tool and guidance document.

Data sources and search strategy

The search strategy for this review was tailored to identify interventions in small restaurants and takeaways, and food stores. An information specialist (NR) developed the search strategy in consultation with LB after initial scoping searches. We searched the following databases for primary studies from database inception to 15th June 2022: Cochrane Central Register of Controlled Trials (CENTRAL), Issue 5, 2022, the Cochrane Library, Wiley, MEDLINE and Epub Ahead of Print, In-Process & Other Non-Indexed Citations and Daily, OvidSP (1946-), Embase, OvidSP (1974-), CINAHL, EBSCOHost (1982-) and Science Citation Index & Social Science Citation Index, Web of Science Core Collection (1900-). Search strategies were comprised of keywords and controlled vocabulary terms. We applied no limits on language or publication date. We used the filter designed by the Cochrane EPOC group to identify randomised studies, before and after studies and interrupted time series (https://zenodo.org/record/5106292). We used the Polyglot tool from SR-accelerator (https://sr-accelerator.com/#/polyglot) to adapt the search formatting from Medline to the other databases. All search strategies are provided in Appendix 2A.

All references were downloaded to Endnote 20 ⁽²⁷⁾ before being transferred to Covidence ⁽²⁸⁾. In November 2022, we additionally conducted forward and backward searches of eligible studies and six reviews ^(15, 16, 29-32) using Citation Chaser ⁽³³⁾, with results subsequently imported into Covidence ⁽²⁸⁾. We excluded two more restaurant and takeaway papers ^(34, 35) after the citation tracking due to them not meeting our setting or outcome requirements.

Eligibility criteria

Eligibility criteria were determined following the PICOS framework ⁽³⁶⁾ and are outlined in Table 1 below. We included primary studies where the study authors described the restaurant or takeaway as small, independent, community-based or local and where there was no evidence that the restaurants or takeaways were part of a chain. A community-based restaurant was defined as a place for local people to come together to eat freshly cooked food.

Study selection and data extraction

After exclusion of duplicates, abstract and full text screening was completed independently and in duplicate by two reviewers (LB and CJ) using Covidence ⁽²⁸⁾. Any conflicts were discussed by the two reviewers, and a third reviewer arbitrated if needed.

Data extraction was conducted by one reviewer, with reviewers subsequently checking the data extraction forms completed by the other reviewer. Again, any conflicts were discussed and resolved between the two reviewers. Data extracted included first author name and year, country and location, stakeholders involved, study aim, methods (design, start and end date, targeted population, co-design and stakeholder involvement, if applicable), setting type, sample size, recruitment methods, inclusion criteria, intervention characteristics (name, description, duration, comparator/control), outcomes, measured data, statistical or analysis methods, main findings, barriers and facilitators to working with businesses, and recommendations for future studies.

Study quality assessment

Study quality was rated independently by one reviewer and verified by a second reviewer (LB or CJ) using the MMAT ⁽²⁶⁾. Each of the included studies was first categorised into one of five groups based on study design: 1) qualitative research; 2) randomised controlled trials (RCTs); 3) non-randomised studies; 4) quantitative descriptive studies; and 5) mixed methods studies. Studies were then assessed for quality using the category-specific criteria and presented in full, as is recommended, rather than being adapted into a single score ⁽²⁶⁾.

Synthesis of results

Results were synthesised narratively ⁽³⁷⁾. Main characteristics and outcomes of interventions were summarised in tables and patterns identified. Additionally, our analysis was guided by the Nuffield intervention ladder ⁽³⁸⁾, which categorises interventions according to their intrusiveness (i.e. their impact on individual freedom) (Table 2). Briefly, higher steps on the ladder represent more intrusive interventions, with eliminating choice being the highest step (i.e. most intrusive intervention) ⁽³⁸⁾. Each element of the included interventions was grouped

depending on whether it was designed to impact consumer behaviour (customer-level interventions) or the business's behaviour (business-level intervention).

Results

Searches retrieved a total of 7,455 records, and after removing duplicates, 4,624 records were screened (Figure 1). We assessed 287 full-text records for eligibility, resulting in the inclusion of 12 studies reporting on 13 interventions.

Quality assessment

Of the 12 studies included, most used a mixed-methods ⁽³⁹⁻⁴³⁾ (n=5) or a quantitative, non-randomised ^(13, 44-46) (n=4) study design (Table 3). Two were RCTs ^(47, 48) and one study was quantitative descriptive ⁽⁴⁹⁾. No qualitative studies were identified, potentially due to our outcomes of interest being geared towards quantitative measurements.

Neither of the RCTs ^(47, 48) met all of the MMAT's ⁽²⁶⁾ quality criteria. Randomisation was either not appropriately performed ⁽⁴⁷⁾ or insufficiently described ⁽⁴⁸⁾, and neither study reported whether outcome assessors were blinded to the intervention, which limited their quality assessment scores.

Only one of the four quantitative, non-randomised studies provided sufficient detail to be appraised and met all five criteria ⁽⁴⁴⁾. Other studies provided insufficient detail on the population's representativeness ⁽⁴⁶⁾, whether there was complete outcome data ^(13, 45), whether confounders had been accounted for ^(13, 46), and whether the intervention was implemented as intended ⁽⁴⁶⁾.

One study was a quantitative descriptive study ⁽⁴⁹⁾. It met the criteria on sampling strategy and statistical analysis, but provided insufficient information or did not meet the criteria for representativeness of the sample, appropriateness of variables and measurements, and the risk of non-response bias.

Five studies were mixed methods ⁽³⁹⁻⁴³⁾. While all were strong on integrating qualitative and quantitative components of their research questions, they did not provide sufficient information on or failed to address the divergences and inconsistencies between quantitative and qualitative findings. Some also failed to meet the criteria on providing an adequate

rationale for using mixed methods ^(39, 40, 43), integrating quantitative and qualitative interpretation ⁽⁴¹⁾, and adhering to the quality criteria of the different methods involved ^(39, 40, 43)

Settings and stakeholders involved in the interventions

Twelve studies reporting on 13 interventions were included, with two papers assessing the same intervention $^{(44, 45)}$ and two papers testing two interventions each $^{(47, 48)}$. Eight interventions involved small restaurants $^{(40, 41, 46-49)}$, three focused on takeaway outlets $^{(13, 39, 44, 45)}$, and two included both $^{(42, 43)}$. The number of businesses involved varied, ranging from one $^{(48, 49)}$ to 206 $^{(13)}$ (Table 4).

Ten interventions were conducted in the USA ^(13, 40, 41, 44-49) and three in the UK ^(39, 42, 43). Most took place in cities ^(13, 41, 44, 45, 49), highly populated counties ^(47, 48), boroughs ⁽⁴²⁾, or suburban areas ⁽⁴⁶⁾. One intervention was set in rural small-town settings ⁽⁴⁰⁾, and one included both urban and rural settings ⁽⁴³⁾. Although not all studies provided this information, several targeted low-income areas ^(13, 41, 44, 45), and others spanned areas with various levels of deprivation ^(39, 42, 43). All but three interventions ^(40, 47) engaged a wider range of stakeholders other than businesses and academic researchers, commonly from the local authority (n=6; e.g. health teams, environmental health officers) ^(13, 39, 41, 42, 46, 49) or local community organisations or NGOs (n=3) ^(13, 41, 49).

Some interventions focused on specific cuisines, such as American ^(40, 47), Latino ⁽⁴⁷⁾, Chinese ⁽¹³⁾, or British 'Fish & Chip' shops ⁽⁴³⁾. Two interventions had inclusion criteria relating to business owner ethnicity, targeting African-American or Korean-American takeaway owners ^(44, 45) or Chinese American restaurant owners or chefs ⁽¹³⁾. Several interventions conducted in the US were set in areas with a high or growing proportion of residents identifying as Latino or Hispanic ^(41, 47-49), African American ^(44, 45), or areas with a high proportion of ethnic minority residents ⁽¹³⁾.

Interventions based on their classification on the Nuffield intervention ladder

Almost all interventions had components classed as 'customer-focused' as well as 'business-focused' (13, 39, 41-49), with one intervention solely aimed at the customer-level (40) (Table 5). All but three interventions operated on more than one rung of the Nuffield ladder (40, 47, 48).

The highest rung used was restricting choice on the business-level ^(39, 42). The lower Nuffield ladder classifications which 'provide information' and 'enable choice' were most commonly used, aimed at both customers (e.g. menu labelling) and business owners and staff (e.g. cooking guidelines for chefs) (Table 5).

Business-level intervention components & outcome measures

Five interventions measured business-level outcomes ^(13, 39, 41-43) (Table 6). Three studies used the number of businesses meeting certain criteria as an outcome measure ^(39, 42, 43) and three studies measured the nutrient content or weight of dishes sold ^(13, 41, 43), with one also describing self-reported changes to cooking habits ⁽⁴¹⁾. Four studies only provided descriptive evaluations ^(39, 41-43).

Four interventions resulted in small increases in the number of businesses complying with criteria ^(39, 42, 43), reduced weight of sold meals ⁽⁴³⁾, or sodium content of dishes ⁽¹³⁾. One intervention described staff reporting positive changes to cooking habits ⁽⁴¹⁾.

Restrict choice

Three interventions ^(13, 39, 42) aimed to reduce the sugar, fat, and salt content of foods, for example by changing cooking practices (e.g. cooking oil usage) or switching to healthier products. Two used the number of businesses and number of criteria met as outcome measures and reported small positive effects ^(39, 42), whilst another recorded lower sodium content of dishes ⁽¹³⁾. However, only one conducted statistical testing ⁽¹³⁾.

The *Healthy Catering Commitment (HCC)* in London is a series of criteria relating to cooking, serving, and selling practices; businesses are expected to meet eight out of 22 criteria before being awarded a Healthy Catering (HCC) Award by their local authority ⁽⁴²⁾. 77 businesses were surveyed, each having to make an average of 2.5-criteria related changes to secure the award ⁽⁴²⁾. More businesses (n=26) signed up to 'provision of information' (e.g. promotion of healthy eating by staff) compared to 'enabling choice' criteria (n=1-15, depending on change) (e.g. offering fresh fruit, smaller portion sizes) due to cost and potentially reduced revenue associated with the latter. Criteria to 'eliminate choice' that were cheap and perceived as not interfering with customer preferences (e.g. cooking oil practices)

were readily implemented; however there was more hesitancy for changes visible to customers (e.g. thick-cut chips).

Similarly, the *Takeaway Masterclass intervention* asked businesses to commit to health-promoting practices and provided interactive training ⁽³⁹⁾. Businesses committed to a median of 4 goals/criteria (range 1 to 7) and achieved a median of 3 goals, including increasing vegetables in meals and grilling and poaching instead of frying ⁽³⁹⁾.

The *Healthy Chinese Take-Out Initiative* included a media campaign and low-sodium training, with takeaways adopting sodium-reduction techniques such as lowering the amount of soy sauce used ⁽¹³⁾. A significant and sustained reduction in the sodium content of three target dishes was found, with relative reductions of 36% for Dish 1 (5.5 to 3.5mg/g), 28% for Dish 2 (5.7 to 4.1mg/g) and 19% for Dish 3 (5.9 to 4.8mg/g), although all three dishes remained above the local authority's recommended sodium intake per meal ⁽¹³⁾.

Guide choice through incentives

The *Fish and Chip Wholesaler Study* combined public pledging, provision of smaller-sized packaging, and an information and engagement session ⁽⁴³⁾. Although only reporting descriptive statistics, the number of venues offering smaller portion meals increased from 6 at baseline to 8 at 6-week post-intervention and the weight of fish and chip meals sold decreased a mean of 37g for regular meals and 27g for small meals ⁽⁴³⁾.

Enable choice

Salud Tiene Sabor, a menu labelling intervention, reported restaurant staff declaring they employ healthier cooking practices as a result of the intervention, including using more vegetables ⁽⁴¹⁾. They also tested meals served for their calorie content and found that post-intervention, 58% of main meals and 59% of side dishes remained above the local authority's recommended calorie content per meal, although there was no baseline or control for comparison ⁽⁴¹⁾.

Customer-related intervention components & outcomes

Ten interventions measured customer-related outcomes ^(40, 41, 43-49) (Table 6). Nine interventions used value sales and/or order data to measure intervention impact on customer-related behaviour change ^(40, 43-49), and six reported customer-interview data ^(40, 41, 43, 45, 48). Studies that used sales data reported challenges with data collection. There was heterogeneity in registers/tills across restaurants that made the data hard to process ⁽⁴⁷⁾, not all intervention restaurants and takeaways provided data ⁽⁴³⁾, and it was laborious to manually input paper order slips ⁽⁴⁴⁾.

One intervention reported a positive effect on smaller portion size orders ⁽⁴³⁾, although only evaluated descriptively. Three interventions found mixed results (positive and no changes) on healthy foods sold ^(44, 48). Two interventions recorded no significant increases in healthy item orders ^(40, 46). Three interventions reported orders occurred from the new healthier menu but it was unclear if these replaced or supplemented orders from the existing menu ^(47, 49). One intervention reported that nutrition information influenced the purchase decisions of one-third of customers, but there was no baseline comparison ⁽⁴¹⁾.

Guide choice through incentives

Two interventions provided financial incentives for healthy meal choices through price promotions ^(44, 45) and donations to local causes ⁽⁴⁸⁾, finding mixed effects (positive and no changes) on sales of healthier items depending on item targeted ⁽⁴⁴⁾ or comparison time period ⁽⁴⁸⁾.

The *Baltimore Healthy Carryout* intervention recorded a statistically significant interaction between groups for healthier sides and beverages sold in two of three intervention phases, but not for healthier entrees or healthy items overall ⁽⁴⁴⁾. The greatest increase was seen in phase three, where a price promotion (incentive) was implemented alongside healthier cooking methods ^(44, 45). Although the effect of intervention phases cannot be isolated due to each new phase building on the previous one, this could suggest that intervention elements higher up the ladder may have been more successful within this study. In the process evaluation, 42.6% and 65.3% of surveyed customers reported choosing an option due to the BHC leaf logo or photos on the menu respectively ⁽⁴⁵⁾. The *Fundraising Healthy Eating Scheme* intervention made higher financial donations to local schools contingent on orders of healthier menu

items, and found a higher percentage of healthier menu items were ordered during the intervention than in the post-intervention period but not in the pre-intervention period ⁽⁴⁸⁾. Six of the surveyed customers (20.7%) said they chose their meal option due to the incentive ⁽⁴⁸⁾. There was no significant difference in orders of healthy items between the intervention arms (other arm reported under *provide information*) ⁽⁴⁸⁾; suggesting adding a higher ladder level component (incentive) did not provide additional benefit in this instance.

Enable choice

Five interventions enabled choice by adding new healthier meals or sides to menus ^(47, 49) or marking healthy options on menus ^(41, 44-47). Three recorded orders of new healthy items, but it remained unclear how order numbers from existing menus were affected ^(47, 49). One intervention found no changes in healthy item orders ⁽⁴⁶⁾. In one study, a third of clients stated their order was influenced by nutrition information, but there was no comparison ⁽⁴¹⁾.

The *Kids Choice Restaurant Program (KCRP)* created new healthier menus in both interventions, with one intervention additionally employing marketing and employee training (47). Both interventions recorded increased sales of new healthier menu items immediately after implementation, with the proportion of healthier items making up 23% (menu plus) and 17% (menu only) of all child's menu items in the first four intervention weeks (47). However, sales of pre-existing menu items did not differ between the two conditions during the intervention, and difference from baseline was not assessed statistically (47). The *Galerias Restaurant intervention* found that after 6 weeks, 11.6% of item orders were from the new intervention menu, but there was no comparator and it is unclear whether sales of less healthy items decreased (49). The *Healthy Dining Program* labelled and promoted healthy menu items and found no change in targeted healthy menu orders pre-intervention to six-weeks post-intervention (46). *Salud Tiene Sabor* found that one third of customers stated their purchases were influenced by the point-of-sale nutrition information that was displayed during the intervention, but there was no pre-intervention comparator (41).

Provide information

Three interventions provided information only, promoting healthier products using marketing materials such as table tents ^(40, 43, 48) or providing point-of-purchase nutrition information ⁽⁴⁸⁾. One intervention described slightly increased small portion orders ⁽⁴³⁾, however not using any statistical tests. One intervention found mixed results (positive and no effect) ⁽⁴⁸⁾ and one no effects on healthier orders ⁽⁴⁰⁾.

The *Fish and Chip Wholesaler Study* encouraging fish & chip shop owners to offer and promote smaller portion sizes found increases in the number of small-portion meal orders from 14.2% of total Fish & Chip orders before the intervention to 21.2% post-intervention, with 20% of surveyed customers indicating they had tried a smaller portion meal ⁽⁴³⁾. The *Signposting to Healthy Meals* did not have a comparator group and found no significant changes in order slips, although 34% of customers who were aware of the signs said that these had impacted their order ⁽⁴⁰⁾. One intervention arm from the *Fundraising Healthy Eating Scheme* provided information on healthier items and a 15% donation of the total bill value to the school wellness programme, and recorded significantly increased healthy item orders compared to follow-up but not the baseline period ⁽⁴⁸⁾. Only four surveyed customers (10.8%) said they selected their option due to the promotion materials ⁽⁴⁸⁾.

Intervention barriers and facilitators

Recruitment of restaurants and takeaways can be challenging, with recruitment rates for businesses varying from 10% ⁽³⁹⁾ to 100% ⁽⁴⁰⁾ of those approached to participate in the evaluation. Four studies did not report recruitment rates ^(13, 41, 46, 48). One research team was approached by a business owner wanting to conduct an intervention ⁽⁴⁹⁾. Identifying and visiting potential restaurants and takeaways several times before recruitment was reported as a strategy for successful recruitment ^(44, 45). One other study reported that a local restaurant association played a strategic role in recruiting restaurants ⁽¹³⁾.

Five studies reported intervention fidelity, all achieving moderate to high fidelity ^(40, 43, 45, 47, 48). Three studies reported barriers relating to difficulties engaging busy restaurant and takeaway staff with the training ⁽⁴⁷⁾, high turnover rates ⁽¹³⁾ and trusting that staff would correctly deliver smaller portion sizes as intended ⁽⁴³⁾. Framing the intervention as 'good customer service' was reported to be potentially beneficial to serving staff implementing the

intervention as intended ⁽⁴³⁾. Motivated staff, especially owners and managers, were key to keeping businesses engaged with and implementing the intervention ^(39, 45, 48, 49). Building good relationships with owners and involving them in decisions ⁽⁴⁵⁾ as well as building strong partnerships ⁽¹³⁾, with for example support from community groups ^(41, 49) or working with a wholesaler ⁽⁴³⁾, were also mentioned as facilitators.

Two studies reported that businesses better engaged with intervention elements that were cheap, easy to implement, and perceived as acceptable or less noticeable to clients, which included easy-to-implement intrusive interventions (e.g. changing cooking oil used, categorised as *restrict choice*) ^(39, 42). One study reported that a two-phase intervention where low-cost, low-burden intervention elements are implemented first while building a stronger rapport with business owners and managers before introducing higher-burden intervention elements was effective at keeping businesses engaged ^(44, 45). Conversely, worries about customer satisfaction, a lack of demand for healthier products and associated costs were common barriers ^(39-42, 45). Six studies reported that an intervention's economic impact is an important factor for business owners when considering whether to engage with interventions, primarily because of small restaurants' and takeaways' small profit margins and susceptibility to economic fluctuation ^(40-45, 49). Businesses were reported to be motivated by the potential (financial) benefit of an intervention ^(43, 48), positive feedback from clients ⁽³⁹⁾, and financial incentives (e.g. supplies, covering first stock) ⁽⁴⁵⁾.

One main barrier to implementation was a lack of availability of healthier products from suppliers, either at all, or at a comparative price point to regular versions ^(39, 42). This may be more common in more rural areas and outside of large cities ⁽³⁹⁾ and both businesses and customers in more affluent areas may be more willing to pay the extra costs involved in healthier options ⁽⁴²⁾.

A web-based tool kit was a useful tool for dissemination of lessons learned and for potential participating businesses to learn more about the intervention ⁽⁴¹⁾.

Discussion

Summary of findings

Interventions to encourage healthy eating in small, independent restaurants and takeaways were mostly a complex mix of initiatives integrating business-level elements and consumerfocused components. Study quality was poor with limited quantitative outcome data and it was not possible to conduct a meta-regression to identify effective components. Nonetheless, we found some narrative themes. Interventions focused at the customer-level were mostly at the lower rungs of the Nuffield ladder. Enabling choice through introducing new and healthier menu items resulted in healthier items being ordered, with take-up varying from 11.6% (49) to 23% (47) of orders, but it was less clear whether these items substituted or supplemented other less healthy items. There was also a lack of evidence on whether the uplift in sales when new menu items were introduced could be sustained. Providing incentives (at the mid-point of the ladder) also resulted in a mix of positive results and no effect, with impact varying across product categories or comparison periods. Price promotions appeared to have some effect at least in the short-term to boost sales of healthy products (44), but may not be a sustainable option for small businesses with tight margins. Most business-level interventions were classified as operating at mid-to-high rungs of the Nuffield ladder. Few interventions evaluated business-level outcomes but almost all reported some positive effect including greater adherence to nutritional criteria, or reduced salt content or weight of dishes, though quantitative evidence of effectiveness was scarce.

Strengths and limitations

We comprehensively searched relevant academic databases, including through multiple screeners and new software (e.g., Citation Chaser ⁽³³⁾), building confidence in the scope and accuracy of our review. Our synthesis of studies provides the first overview to identify characteristics that are important for successful intervention design and implementation to improve food healthiness in small restaurants. We used the Nuffield intervention ladder to categorise intervention components; two included studies similarly used the Nuffield ladder to characterise intervention components ^(39, 42) whilst another study reflected on their results using the Nuffield ladder ⁽⁴³⁾, highlighting the relevance of this framework. Although we risk excluding studies by not conducting additional grey literature searches, higher-quality studies would likely be published in peer-reviewed journals.

The small number of heterogeneous and relatively low quality studies identified in the review is in itself a finding of interest, but limits the potential generalisability of these results. Few studies had a randomised design, and it was not possible to directly compare interventions due to the heterogeneity of intervention components, study designs, and settings. Furthermore, the narrow geographic range (urban areas in UK and US) of studies included means findings may not translate to other food cultures (e.g., informal food economies). Additionally, our review may be limited by publication bias ⁽⁵⁰⁾, particularly considering most interventions described at least some positive effects.

Interpretation and comparison to existing literature

To the best of our knowledge, this is the first review that has focussed specifically on small, independent restaurants and takeaways. The poor quality of available evidence and lack of impact evaluations in the out of home field has been reported in previous reviews ^(15-17, 51). For example, in a review summarising interventions in food outlets in England, only 21 out of 75 interventions included evaluations of the impact or outcome of the intervention and such evaluations were done to aid service delivery rather than research-led initiatives ⁽⁵¹⁾. Challenges with data collection as reported by many studies in this review may impede rigorous evaluation.

Previous reviews also found that "simple" environmental changes such as information provision and promoting existing healthy options are particularly common intervention strategies in community-based restaurants ^(16, 17), consistent with our finding that easily implemented and cheap interventions are most acceptable to businesses. One reason the provision of information appeared to have mixed effects across studies in our review may be that customers often arrive at food outlets with pre-established order intentions; therefore, material to highlight new menu options and point of sale nutrition information may have a limited effect ⁽⁴⁷⁾. Additionally, nutrition labels may be ignored if the main eating motivation is hedonic and quick decisions are required ⁽⁵²⁾. Indeed, research shows that taste is valued more strongly than health for restaurant meals ⁽⁵³⁾. Therefore, intervening to encourage healthier eating may be particularly challenging in these settings.

The studies that reported intervention fidelity found compliance to be moderate to high. However, engagement varied both between intervention venues and different intervention components, highlighting the need for a tailored approach. The relatively flexible format of some interventions - for example where restaurants were given some liberty to choose which

changes they would like to implementor adapt - , meant that restaurants were able to select changes that best fit their context. Studies also reported that it is easier to engage participating businesses with interventions that are low-cost, low-effort, and unlikely to be rejected or noticed by customers (39,42), and one intervention reported success using a staggered approach that slowly introduced more intrusive components (44, 45). Whilst rare, some higher-level interventions were identified, demonstrating these can be implemented. However, higher-level interventions requiring structural changes may be beyond the financial resources of small restaurants and takeaways. One strategy could be creating greater and equal opportunity for small restaurants and takeaways to access and serve healthier foods, which are often more expensive or only come in large package sizes unsuitable (and unaffordable) for small businesses (11), for example through the provision of wholesaler subsidies for healthy foods for small restaurants and takeaways. An intervention providing discounts on healthy foods for small stores at wholesalers found this led to increased availability of healthier options (54).

Economic incentives or perceived economic viability of interventions was a main facilitator for engagement. Additionally, establishing rapport with owners may benefit recruitment ^(44, 45), a finding corroborated by previous evidence stressing the need for community outreach ⁽¹¹⁾. Although studies reported which stakeholders were involved in the intervention in their backgrounds and methods, there was a lack of discussion and identification of the roles and benefits that other stakeholders played. Greater information about motivations and barriers to stakeholder involvement could improve the design and delivery of interventions in future.

Implications for policy and research

Most studies relied on descriptive statistics, short follow-up periods, and had no control or comparator sites, likely partly due to resource constraints and recruitment difficulties. More high-quality studies of interventions are needed, evaluating the longer-term impacts and sustainability of interventions using objective measures of outcomes (e.g. sales data). Investing in a new data system, or training staff on how to input data so that it is usable for the study, is advised if possible within resources available – improved sales data may also help inform businesses' strategies, as well as being beneficial for researchers. Additionally, none of the interventions evaluated cost-effectiveness (see also (15)). Making the best use of available resources is crucial considering economic constraints of many small restaurants and takeaways. Whilst none of the included studies mentioned that any of the included restaurants

and takeaways offered online food deliveries, if online deliveries are offered, this could limit the exposure to some intervention components, particularly marketing materials in-store. Given the growing size of the online food delivery sector ⁽⁵⁵⁾, future interventions and research should consider the interaction between in-store and the growing online food delivery market.

Policymakers who want to work with small restaurants and takeaways should be mindful of potential resource constraints and adopt flexible approaches with scope for restaurants to tailor interventions to their needs. Partnering with other stakeholders such as local business associations as well as building rapport with restaurant owners can facilitate recruitment. In addition to drawing on the findings from our review that has systematically appraised the evidence base of interventions in small restaurants, policymakers who want to work with small businessesto make healthier changes should consider recommendations from existing toolkits on how to work with small, independent restaurants and takeaways (11,56).

The majority of the interventions included in this review were conducted in areas broadly described as low-income or spanning multiple areas of deprivation. However, there was very little reporting on the impact the interventions may have had on reducing health inequalities. Most intervention elements were classed as belonging to the lower levels of the Nuffield Ladder which are seen as less intrusive and require more agency, and therefore are less likely to reduce health inequalities. In the future, researchers should consider reporting on neighbourhood levels of deprivation or collecting consumer demographic information to better assess how the interventions of interest might impact health inequities.

Conclusion

Interventions to encourage healthy eating in small, independent, or local restaurants and hot food takeaways report mostly limited positive effects. The 13 included interventions reflect a narrow set of countries (conducted in the USA or the UK) and over the past 20 years (published between 2004 and 2020). Most interventions used less intrusive strategies (e.g. providing information, enabling choice), although we found that more intrusive interventions can be acceptable to business owners if they are inexpensive, low-effort, and not perceived as threatening customer satisfaction. Almost all interventions targeted the behaviour of both customers (e.g. menu labelling) and restaurant staff (e.g. cooking practices). However, the small number and poor quality of included studies hinders inference. More high-quality

studies of interventions with objective purchase and consumption measures are needed to inform substantive policy-led actions.

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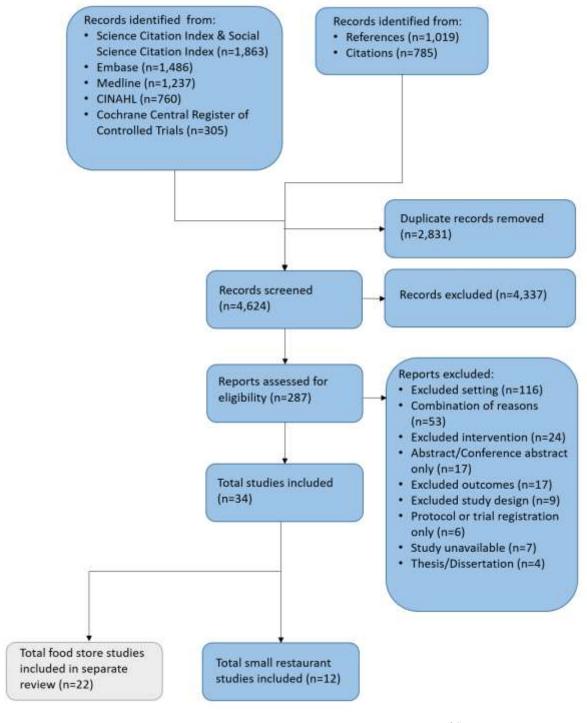


Figure 1. PRISMA flow diagram showing the study selection process (24)

Table 1. Eligibility criteria based on Population, Intervention, Comparison, Outcome and Study design (PICOS) $^{(36)}\,$

PICOS element	Criteria					
Population	Those selling or purchasing food in small, local,					
	independent or community-based restaurants or takeaway					
	outlets. There were no restrictions by country.					
Intervention	Consumer or business-focussed interventions must aim to					
	alter at least one of the following:					
	 Ordering or purchasing habits 					
	Dietary intake or dietary behaviour					
	 Availability of foods or menu options 					
	• Improve the nutritional quality of individual foods,					
	menu items or orders					
	Interventions conducted in multiple settings or large/chained					
	restaurants or takeaways were excluded. National-level					
	interventions were excluded because our focus was on					
	actions that can be taken on the local level.*					
Comparison	No restrictions					
Outcomes	Studies must report at least one of the following consumer					
	or business-focused outcomes:					
	 Orders or purchases of food/beverage items 					
	Availability of food items					
	• Nutritional quality of food items (e.g. calorie content					
	per 100g or fruit and vegetables per serving)					
	 Changes in portion sizes 					
	Measured or self-reported dietary intake					
Study design	All primary studies (i.e. excluding reviews, comments,					
	letters, dissertations, theses, trial registrations, protocols,					
	conference proceedings, opinion pieces)*					

Note: * Exclusion of theses, dissertations, protocols, trial registrations, and conference abstracts as well as national-level interventions was decided after review had begun.

Table 2. The Nuffield intervention ladder $^{(38)}$, used for categorising included interventions

Eliminate choice	Regulate in such a way as to entirely eliminate choice, for example				
	through compulsory isolation of patients with infectious diseases.				
Restrict choice	Regulate in such a way as to restrict the options available to people				
	with the aim of protecting them, for example removing unhealthy				
	ingredients from foods, or unhealthy foods from shops or restaurants.				
Guide choice	Fiscal and other disincentives can be put in place to influence people				
through	not to pursue certain activities, for example through taxes on				
disincentives	cigarettes, or by discouraging the use of cars in inner cities through				
	charging schemes or limitations of parking spaces.				
Guide choice	Regulations can be offered that guide choices by fiscal and other				
through incentives	incentives, for example offering tax-breaks for the purchase of				
	bicycles that are used as a means of travelling to work.				
Guide choice	For example, in a restaurant, instead of providing chips as a standard				
through changing	side dish (with healthier options available), menus could be changed				
the default policy	to provide a more healthy option as standard (with chips as an option				
	available).				
Enable choice	Enable individuals to change their behaviours, for example by				
	offering participation in a NHS 'stop smoking' programme, building				
	cycle lanes, or providing free fruit in schools.				
Provide	Inform and education the public, for example as part of campaigns to				
information	encourage people to walk more or eat five portions of fruit and				
	vegetables per day.				
Do nothing or	/				
simply monitor the					
current situation					

Table 3. Study quality assessment of included studies using MMAT $^{(26)}$

		MMA T					
	Intervention name	study					
	[or description when	design					
Study	none given]	group	Q1	Q2	Q3	Q4	Q5
	Kids Choice						
(47)	Restaurant Program						
Ayala 2017 (47)	(KCRP)	2	N	Y	Y	C	Y
Bagwell 2014	London Healthier						
(42)	Catering Commitment	5	Y	Y	Y	C	Y
	[Galerias Restaurant						
Chen 2011 (49)	intervention]	4	Y	C	C	N	Y
Fitzgerald	Healthy Dining						
2004 (46)	Program (HDP)	3	C	Y	Y	C	C
	[Fish and Chip						
Goffe 2019 (43)	Wholesaler Study]	5	N	Y	Y	C	N
Hillier-Brown							
2019 (39)	Takeaway Masterclass	5	N	Y	Y	C	N
Lee-Kwan	Baltimore Healthy						
2013 (45)	Carryouts	3	Y	Y	C	Y	Y
Lee-Kwan	Baltimore Healthy						
2015 (44)	Carryouts	3	Y	Y	Y	Y	Y
	Healthy Chinese						
Ma 2018 (13)	Take-out Initiative	3	Y	Y	C	C	Y
McNally 2020	Fundraising - Healthy						
(48)	Eating Incentive	2	C	Y	Y	C	Y
Nevarez 2013							
(41)	Salud Tiene Sabor	5	Y	Y	N	N	Y
Nothwehr	[Signposting to						
2013 (40)	Healthy Meals]	5	N	Y	Y	C	N

MMAT, Mixed Methods Appraisal Tool. N, No. Y, Yes; C, Can't tell. MMAT study design group: 2 = randomised controlled trial; 3 = quantitative non-randomised study; 4 = quantitative descriptive study; 5 = mixed methods study. Questions for each study design were as follows are in Appendix 2B.

Table 4. Intervention name, location, study design and stakeholders involved in included studies

Author(s	Interventio	Location	Study	Stakeholders involved	Business
)	n name		design	(other than	sample
				researchers/businesses	size
)	
Restaurant					
Ayala	The Kids'	USA, San	RCT	/	8
2017 (47)	Choice	Diego			
	Restaurant	County			
	Program	(CA)			
	(KCRP)				
Chen	/ [Galerias	USA,	Quantitativ	Local	1
2011 (49)	Restaurant	Seattle	e	government/health	
	intervention	(WA)	descriptive	authority; Local	
]		study	community	
				organisation or non-	
				governmental	
E'41	TT141	TICA	0	organisation (NGO)	0
Fitzgeral	Healthy	USA,	Quantitativ	Local	9
d 2004	Dining	suburban	e non-	government/health	
, ,	Program (HDP)	(no further detail	randomised	authority; Other: Local	
	(пре)	provided)		advertisement agency	
McNally	Fundraising-	USA, San	RCT	Other: School district	1
2020 ⁽⁴⁸⁾	Healthy	Diego	KC1	Other, School district	1
2020	Eating	County			
	Incentive	(CA)			
Nevarez	Salud Tiene	USA, Los	Mixed	Local	7
2013 (41)	Sabor	Angeles	methods	government/health	,
		(CA)		authority; Local	
		(333)		community	
				organisation or non-	
				governmental	
				organisation (NGO);	
				Other: Community	
				health workers	
Nothwehr	/	USA, small	Mixed	/	4
2013 (40)	[Signposting	towns in	methods		
	to Healthy	rural Iowa			
	Meals]				
Takeaway s	studies				

Hillier-	Takeaway	UK, North	Mixed	Local	18		
Brown	Masterclass	East	methods	government/health			
2019 (39)		England		authority; Other:			
				Industry expert			
Lee-	Baltimore	USA,	Quantitativ	Other: Local artist	8		
Kwan	Healthy	Baltimore	e non-	(menu design)			
2013 (45)	Carry-outs	(MD)	randomised				
&	-						
Lee-							
Kwan							
2015 (44)							
Ma 2018	Healthy	USA,	Quantitativ	Local	206		
(13)	Chinese	Philadelphi	e non-	government/health	participate		
	Take-Out	a	randomised	authority; Local	d in		
	Initiative	(PA)		community	interventio		
				organisation or non-	n training,		
				governmental	40		
				organisation (NGO);	measured		
				Trade association or	at follow-		
				industry group	up		
Restaurant	& Takeaway si	tudies					
Bagwell	Healthier	UK, 12	Mixed	Local	77		
2014 (42)	Catering	London	methods	government/health			
	Commitmen	boroughs		authority			
	t						
Goffe	/ [Fish and	UK,	Mixed	Trade association or	12		
2019 (43)	Chip	northern	methods	industry group			
	Wholesaler	England					
	Study]						
LICA United States of America DCT randomized controlled trial WA Washington CA							

USA, United States of America. RCT, randomised controlled trial. WA, Washington. CA, California. UK, United Kingdom. MD, Maryland. PA, Pennsylvania.

Table 5. Included interventions coded by the Nuffield intervention ladder $^{(38)}$

	Customer-level aspects of	Business-level aspects of
	intervention	intervention
Eliminate	/	/
choice		
Restrict	/	• Reducing sugar, fat, and salt
choice		content of foods, e.g. by
		changing cooking oil practices,
		products used (13, 39, 42)
Guide choice	/	/
through		
disincentives		
Guide choice	• Healthy meal deal options (39, 44,	• Encouraging smaller portions
through	45)	(including by providing free
incentives	Donation made to local school	smaller sized packaging) (43)
	with every healthy meal	• Free first stocking of healthier
	purchased ⁽⁴⁸⁾	snacks ^(44, 45)
		Subsidies offered to trial new
		healthy meal combos (44, 45)
		Public pledging and goal setting
		for changes (39, 43)
		• Provision of free equipment, e.g.
		standardised measuring spoons,
		paper for new menus, grilling
		equipment ^(13, 44, 45)
		• Give award to businesses for
		making healthier changes (42)
Guide choice	• Providing salt shakers with	No or less salt or soy sauce added
through	smaller/reduced holes (39, 42)	during cooking (13, 39, 42)
changing the	• Let clients add salt (39)	
default	Restrict circulation of soy sauce	
policy	packets (13)	

	• Move healthier alternatives to eye level (42)	
Enable choice	 Providing healthier options, e.g. salads, vegetables, steamed rice, reduced sugar products, tap water (39, 42, 44, 45, 47) Offering smaller portion sizes (39, 42) New healthier menu items (47, 49) Promoting/highlighting healthier options on menus (44-47) Calorie labelling on menus (41) 	 Development of new healthier menus with support from a professional (47, 49) Cooking training, demonstration, taste-testing sessions, nutrition and health education/guidance for staff (13, 39, 41, 43-45, 47, 49)
Provide information	 Marketing material promoting healthier options (e.g. posters, table signs) (40, 43-48) Point-of-purchase (POP) nutritional information (41, 48) Media campaign/newspaper articles (13, 40, 46) Staff promoting healthy eating (39, 42) 	Nutritional analysis of existing menu items (41, 44-46, 48)

Table 6. Summary of intervention characteristics, outcome measures and main findings

Author(s):	Target	Intervention	Intervention components	Outcome	Main findings relating to outcome of
Intervention	population &	duration		measurement	interest
name	setting type				
Restrict choice					
Bagwell 2014:	All patrons of	Unclear	A series of criteria in	Survey of criteria	Business-level outcomes: An average
Healthier	participating		relation to use of fats and	uptake by	of 2.5 criteria-related changes had to
Catering	restaurants and		oils, salt, sugar milk and	businesses	be made for a business to secure the
Commitment	takeaways		spreads, fruit and		HCC award, with hot-food takeaway
(HCC) ⁽⁴²⁾			vegetables, portion size and		outlets having to make more changes
			promotion of healthier		(3.1) compared to dine-in restaurants
			options. To gain the award,		(1.95).
			businesses must meet eight		
			out of 22 criteria. Four of		
			the criteria are essential.		
Hillier-Brown et	Customers of	3 hours	3-hour training aiming to	Pre-assessment	Business-level outcomes:
al. 2019:	takeaway		encourage healthier	visits in-person	At follow-up, takeaway outlets had
Takeaway	outlets		cooking practices and	(1-2 weeks	achieved a median of 3 of the goals
Masterclass (39)			menu options, delivered to	before); For	they had set for themselves (range of
			takeaway staff by public	post-assessment,	1-7), representing 74% of all goals that
			health professionals and an	takeaways	were set. The goals that were

			industry e	expert.	allocated to one	reportedly achieved related to
			Participating busin	nesses	of two methods:	changing ingredients during cooking,
			were expected to com	mit to	- in person visit	changing cooking practices and
			different goals.		and secret covert	offering salad and side vegetables and
					in-person visit	stocking water and healthier
					(6-8 weeks after)	beverages.
					using a checklist	
					to record	
					practices	
					- Telephone	
					follow-up only	
					(after 6-8	
					weeks);	
					Semi-structured	
					interviews with	
					owners/managers	
					in both groups	
Guide choice thro	ugh incentives					
Goffe et al. 2019:	Customers of	6 weeks	Engagement event he	eld by	Covert	Business-level outcomes:
Fish and Chip	fish & chip		the wholesaler as w	ell as	observations:	There was an increase in the number of
Wholesaler Study	shops, both sit-		two experienced	shop	availability of	venues offering smaller portion meals,

(43)	in restaurants	owners, emphasising	smaller portion	from 6 at baseline to 8 at 6-weeks
	and takeaways	portion control. Invitees	meals, weight of	post-intervention. Reduced sizes for
		were shop owners,	meal	both regular and smaller meals (these
		managers and staff.	components;	decreases were attributable to a lower
		Owners/managers unable	Sales data;	weight of chips).
		to attend the event but	Customer	Customer-level outcomes:
		interested in its content	surveys	Smaller portion meals made up a mean
		were visited by wholesaler		of 14.2% of meals sold pre- and 21.2%
		staff.		of meals sold post-intervention,
				although the data was insufficient for
				proper analysis. 20% of surveyed
				customers reported having bought a
				smaller portion meal.
Lee-Kwan et al.	Customers of 6 months	Changing menu boards and	Process	Customer-level outcomes:
2013 & Lee-	takeaway	labelling to highlight	evaluation data	The intervention group saw
Kwan et al.	outlets located	healthier options, point-of-	(reach, dose,	significantly increased odds of healthy
2015:	in urban low-	purchase promotion (phase	fidelity): Sales	entree units sold (phase 2) and healthy
Baltimore	income,	1), offering and promoting	receipts; site visit	side and beverage units sold (phase 2
Healthy Carry-	majority	(new and existing) healthy	evaluations;	& 3) compared to baseline. The
outs ^(44, 45)	African-	sides and beverages (phase	intervention	comparison group recorded increased
	American	2) and promotion of new	exposure surveys	odds of healthy side and beverage

	neighbourhood		combination meals a	nd	with customers	units sold (phase 1 & 3) compared to
			altering preparati	on	(45) Sales receipts	baseline. In phase 2 & 3, the
			methods (phase 3).		data ⁽⁴⁴⁾	intervention group recorded
						significantly higher odds of total
						healthy items sold compared to
						baseline, whilst odds in the
						comparison group were unchanged.
						There was a significant interaction by
						intervention in phases 2 & 3 for
						healthy sides and beverages. There
						were also significant increases in
						revenue of healthy products in the
						intervention group and overall revenue
						was significantly larger in the
						intervention group than control.
Ma et al. 2018:	All patrons of 3 year	S	Low-sodium cooki	ng	Sodium content	Business-level outcomes:
Healthy Chinese	included		training	nd	mg/g of foods	Significant and sustained reduction in
Take-Out	restaurants		demonstrations, lo	V-	measured from	the sodium content of all three target
Initiative (13)	located in low-		sodium recipes, ma	s-	laboratory	dishes in participating restaurants,
	income		media campaign, a	nd	analysis	although sodium content remained
	neighbourhoods		annual booster training	or		above USDA's guideline intake for a

	with high		restaurant staff.		single meal.
	proportions of				
	ethnic minority				
	residents				
McNally et al.	Families and	4 days	Intervention 1: Participants	Sales data and	Customer-level outcomes:
2020:	children in a		received a dine out	receipts;	Of the items ordered during
Fundraising-	school district		financial promotion	customer surveys	intervention 1, 15.6% were healthy
Healthy Eating	with a high		(fundraising incentive for		items, compared to 21.1% intervention
Incentive (48)	share of		the school wellness		2. Differences between the
	Hispanic /		programme) for the		interventions were insignificant.
	Latino residents		selected restaurant, with a		Healthy orders during both
			poster promoting the menu		interventions were significantly higher
			options and nutrition		compared to follow-up and higher but
			information displayed at		insignificant compared to baseline.
			point of purchase.		
			Participants had 15% of		
			their total bill donated.		
			Intervention 2: Same as		
			intervention 1 but incentive		
			amount was raised to an		

			additional 10% on top of					
			the 15% if ordering healthy					
			items from the menu.					
Enable choice								
Ayala et al.	All restaurant	8 weeks	Intervention 1: New menu	Store-level	Customer-level outcomes: Sales of			
2017:	patrons in an		with healthier options.	weekly sales in	new healthy children's menu items			
The Kids' Choice	area with a high			dollars and units	occurred immediately and increased			
Restaurant	share of		Intervention 2: New menu		moderately during the intervention			
Program (KCRP)	Hispanic /		combined with in-		period, but decreased in the post-			
(47)	Latino residents		restaurant marketing and		intervention period in both conditions.			
			employee training.		Sales of existing children's menu items			
					increased in the condition 1, but			
					decreased in condition 2.			
Chen et al. 2011:	All restaurant	6 weeks	New menu insert with	Number of items	Customer-level outcomes: 11.6% of			
Galerias	patrons of a		healthier options.	ordered from the	dishes sold were from the new lighter			
Restaurant	restaurant in an			new menu insert;	menu with 90% of patrons open to			
Intervention (49)	area with a			customer survey	choosing healthier items.			
	growing Latino							
	population,							
	specifically							
	targeting							

	customers with				
	diabetes				
Fitzgerald et al.	All restaurant	8 weeks	Identification and labelling	Restaurant sales	Customer-level outcomes:
2004:	customers		of heart-healthy menu	log sheets	Small increase in the proportion of
Healthy Dining			items, combined with		heart-healthy menu sales during the 8-
Program (HDP)			promotional campaign.		week campaign, from 30% before, to
(46)					32% after, although this was not
					statistically significant and there was
					great heterogeneity between
					restaurants.
Nevarez et al.	All patrons of	10 months -	Calorie labelling of menus	Calorie content,	Business-level outcomes:
2013:	selected	1 year	and additional nutrition	description and	Nearly half of all entrees (42%) and
Salud Tiene	restaurants in a		information brochures	variety of foods	side dishes (41%) sold met the Los
Sabor (41)	low-income,		available at point of sale.	collected via the	Angeles County Worksite standards on
	majority Latino		Restaurants also received	Food and	calories per serving.
	community		cooking advice from a	Beverage	Customer-level outcomes
			dietitian on how to modify	Environmental	Nearly half of all patrons (46%) who
			their menu items to be	Assessment tool;	said they had noticed the calorie
			healthier.	Customer	information reporting that the calorie
				interviews;	information influenced their
				Interviews with	purchasing decision. Generally, about

				restaurant	one third of patrons stated that their		
				owners	point-of-purchase decision was		
					influenced by the calorie information.		
Provide information							
Nothwehr et al.	Customers of	1 year	Plastic signs were	Self-	Customer-level outcomes:		
2013:	participating		positioned on tables that	administered	Around 34% of customers surveyed		
Signposting to	restaurants,		outlined strategies to make	customer	who saw the signs reported that it		
Health Meals (40)	predominantly		healthier orders. An	surveys;	influenced what they ordered. There		
	White (98%)		entryway or front window	Interviews with	was no significant time trend of		
	population		sign also highlighted the	owners;	healthy ordering behaviour.		
			healthy options. Local	Order slips			
			newspapers reported on the				
			initiative.				